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#### **COMPANY PROFILE**

Michael Hill International owns and operates the brand "Michael Hill" and operates a retail jewellery chain of 239 stores in Australia, New Zealand, Canada and the United States as at 30 June 2009. The Company had its origins in 1979 when Michael and Christine Hill opened their first store in the New Zealand town of Whangarei, some 160 kilometres north of Auckland.

A unique retail jewellery formula that included dramatically different store designs, a product range devoted exclusively to jewellery and almost saturation levels of high impact advertising, elevated the company to national prominence.

The company grew steadily, expanding to 10 stores by 1987, the same year it listed on the New Zealand Stock Exchange. 1987 also saw expansion of Michael Hill into Australia with the opening of four stores in four weeks. In 2002, the Company expanded into Canada, opening its first stores in Vancouver. We now have a presence right across Canada in British Columbia, Alberta, Manitoba and Ontario.

In September 2008, the Company entered the United States market by acquiring 17 stores in Illinois and Missouri from Whitehall Jewelers who were in Chapter 11 bankruptcy.

Today the group employs over 2,000 full and part time staff in retailing, manufacturing and administration. It has approximately 3,600 shareholders and is proud of its consistently high returns to shareholders.



#### **OUR VALUES & GUIDING PRINCIPLES**

## CUSTOMER SATISFACTION IS OUR PASSION, OUR LOVE AND OUR LIFE

- Care for every customer, as you would like to be cared for yourself.
- Exceed their expectations whatever it takes!
- Remember it's not a sale. It's a celebration!
- We are all living advertisements for our brand. We create the magic.
- Create lifetime customers through the highest standards in customer service.
- Customer complaints are an opportunity to win a customer for life.

#### **OUR PEOPLE MAKE OUR COMPANY**

- Employ exceptional people for the gifts they bring us energy, passion, willingness, intelligence and enthusiasm.
- Develop, coach and empower them to achieve their full potential.
- Create an environment that encourages excitement, fun, and open communication.
- Celebrate and reward success.
- Endeavour to promote from within.
- Our team's success ensures the company's success.

#### **ENCOURAGE INNOVATION AND USE COMMON SENSE**

- Push the limits if there is a better way, find it!
- Keep our systems relevant and simple.
- Challenge bureaucracy and red tape.
- Innovation is often born from our mistakes and the lessons learned have a go!
- Embrace change it brings opportunities.
- Speak up! Constructive questioning of our methods, policies, and thinking is healthy.

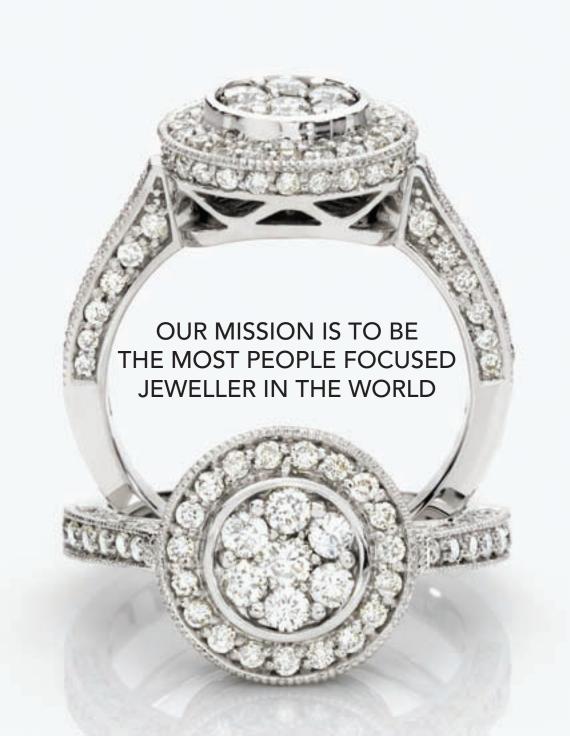
#### TAKE OWNERSHIP OF YOUR BUSINESS

- Act and think as if this was your own business.
- Make decisions in the best interests of your customers and your team.
- Be responsible for the company's profitability and growth.
- Search for great ideas and share them across the company.
- Our systems provide the platform for successful growth so follow them strictly.

#### BE HONEST AND ETHICAL

- Always act honestly and ethically displaying the utmost integrity.
- Protect and enhance our brand's integrity.
- Show mutual respect in all dealings with people in and outside the company.
- Compete fairly and professionally at all times.





#### PERFORMANCE HIGHLIGHTS FOR THE TWELVE MONTHS

- Operating revenue of \$411.999m up 9.4%
- Net profit after tax of \$69.533m (includes the deferred tax credit of \$52.942m resulting from restructuring of the group in December 2008)
- Same store sales 0.8% up on same period last year
- Total of 239 stores open at 30 June 2009
- 30 new stores opened during the twelve months, including 17 in the US, and one closed
- Fully imputed interim dividend of 1.0 cent per share
- Final dividend of 1.5 cents per share with no imputation credits attaching
- Net debt reduced from \$64.234m to \$36.958m
- Operating cash flow of \$47.643m for period

#### **KEY FACTS**

YEAR ENDED 30 JUNE NZ\$000's UNLESS STATED	2009	2008	% change
TRADING RESULTS			
Sales revenue	411,999	376,664	9.4%
Earnings before interest and tax	26,193	42,277	-38.0%
Group surplus after tax	69,533	25,232	175.6%
- First half	65,614	19,480	236.8%
- Second half	3,919	5,752	-31.9%
Net cash from operating activities	47,643	7,763	513.7%

#### **FINANCIAL POSITION AT YEAR END**

Contributed equity			
382,468,900 ordinary shares	3,850	3,850	0%
Total equity	149,484	91,001	64.3%
Total assets	248,546	205,035	21.2%
Net debt	36,958	64,234	-42.5%
Capital expenditure - cash	10,545	11,939	-11.7%

#### **NUMBER OF STORES 30 JUNE**

New Zealand	53	52	
Australia	143	136	
Canada	26	22	
United States	17	-	
Total	239	210	

#### **DISTRIBUTION TO SHAREHOLDERS**

Dividends - including final dividend

- Per ordinary share	2.50¢	3.20¢	
- Times covered by surplus after tax	7.27	2.06	

YEAR ENDED 30 JUNE NZ\$000's UNLESS STATED	2009	2008	% change
SHARE PRICE			
30 June	\$0.60	\$0.72	
KEY DATA PER SHARE			
Basic earnings per share	18.18¢	6.61¢	
Diluted earnings per share	18.15¢	6.60¢	

#### **KEY MEASURES**

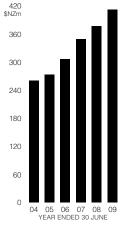
Same store sales up (in local currency)

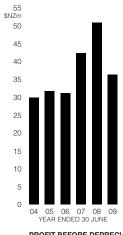
- New Zealand	-8.2%	-2.5%	
- Australia A\$	0.3%	0.1%	
- Canada C\$	-9.8%	-1.8%	
Return on average shareholders' funds	57.8%	30.9%	
Interest expense cover (times)	4.1	8.4	
Equity ratio	60.1%	44.4%	
Current ratio	4.1:1	2.6:1	

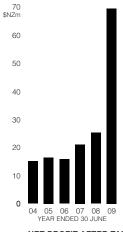


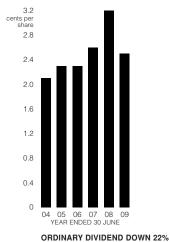
### SHARE PRICE PERFORMANCE - LAST 6 YEARS AS AT 30 JUNE

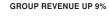
NOTE: 10 for 1 share split November 2007. Prior years adjusted for comparative purposes.

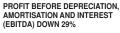






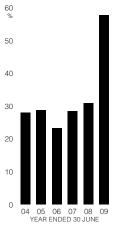


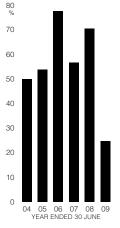


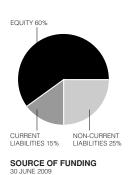


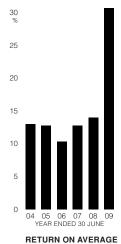
NET PROFIT AFTER TAX UP 176% 2009 includes deferred tax credit of \$52.942m

10 for 1 share split Nov 2007 - prior years adjusted for comparative purposes









RETURN ON AVERAGE SHAREHOLDERS' FUNDS 58%

**GEARING RATIO 25%** 

ASSETS 31%



#### CHAIRMAN'S REVIEW

## Dear Shareholders,

Michael Hill International has reported a net profit after tax of \$69.533m for the 2008/09 financial year, up 175.6% on the previous year. The Group's operating revenues of \$412.679m were up 9.3% on the previous year. The net profit after tax included a deferred tax credit of \$52.942m, which arose from the transfer of the intellectual property comprising the Michael Hill Jeweller System from New Zealand to Australia on December 15, 2008. As a result of this transaction, a deferred tax asset of \$52.942m was recognised for future Australian taxation deductions available for certain intellectual property rights acquired. Further tax benefits relating to the inter company funding arrangements implemented for the transfer of the intellectual property, amounted to \$0.766m for the period ending 30 June 2009. Earnings before interest and tax (EBIT) were down 38% on last year to \$26.193m.

The net profit after tax represents a 57.8% return on average shareholders' funds, with our average return over the past 5 years being 33.8%.

New Zealand and Canada in particular felt the impact of the worsening global conditions while Australia proved to be more resilient. The expansion into the United States in September 2008 adversely affected the operating results for the year with a NZ \$5.292m segment loss for the year. However, the board considers the decision to enter the US market as a long term strategy to ensure the group's long term growth plans.

We opened 30 new stores during the year (8 in Australia, 1 in New Zealand, 4 in Canada and 17 in the United States) and closed 1 store in Australia.

This last year has been the toughest I have experienced in the retail industry. Although at times it has been uncomfortable, it has forced us to look afresh at every aspect of our business. It has taught me how resilient and strong our retailing model really is and although we have always run lean, we still had room to trim our expenses in most areas of the business.

At shop level, we have introduced an advanced rostering system to ensure we have the right staffing levels in our stores throughout the day. We have also simplified our sales systems and retrained those sales associates that have not been up to our high standards. We have had a fresh look at our recruitment systems and with the introduction of my NZ best selling book "Toughen Up", have recruited some high calibre people to take us forward to our goal of being a truly global brand.

The expansion into Canada and the US acquisition has made us very aware that our products had to be finished to the very finest of all finishes and to be even more price competitive whilst maintaining margin. To this end, our manufacturing plant in Brisbane, which is now the largest jewellery manufacturing plant in Australasia, was revamped with a new global focus for the operation. We are in the early stages of branding our own manufactured products, introducing new original design collections and refining our Michael Hill watch range, all of which will make the Michael Hill brand unique. In addition, next year we will launch a Michael Hill fragrance.

Our new concept store design is now being rolled out slowly across the group - featuring modern finishes, innovative lighting and great ambience. We will have four of the new look stores in the US by Christmas and this identifiable design will set us apart from the pack, and I am sure you will like it. What really sets us apart from the rest of the industry is our people. This year has proved how loyal and strong they are, and how by working as a team we can achieve anything.

Our advertising concepts have been adapted to the new look stores and have a strong leaning towards romance and diamonds. We have also introduced a new corporate colour for our "new concept" stores. Later this year will also see the launch of a new exciting website for the group.

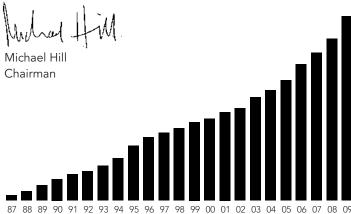
The Group continues to have a very sound balance sheet. Our equity ratio was 60.1% as at 30 June 2009 (44.4% in 2008) and a working capital ratio of 4.1:1 (2.6:1 in 2008). There was a strong emphasis during the year on control of inventories and cash with inventories at 30 June 2009 being \$119.105m (\$143.708m - 2008).

Net operating cash flows were \$47.643m compared to \$7.763m the previous year. Net debt at 30 June 2009 was \$36.958m compared to \$64.234m at 30 June 2008. The group is in a strong position to take advantage of the economic recovery when it occurs.

For shareholders, the dividend for the year was 2.5cents per share (3.2 cents last year), with the final dividend of 1.5 cents per share being paid on the 12th October, 2009. The final dividend will have no imputation credits attached for New Zealand shareholders but full franking credits for Australian shareholders. Due to the internal restructuring of the group in December 2008, the company is unlikely to be in a position to impute dividends for the foreseeable future. Naturally, this will depend on the performance of each operating segment in the coming years and also on the level of dividend to be paid in future years.

Further new stores are being evaluated in all 4 markets. However, in the current economic climate, only the very best opportunities will be considered. As a consequence, new store growth will continue to be modest over the coming months until there are signs of a sustained economic recovery.

I would like to thank my board whose combined wisdom sets the path we follow.



YEAR ENDED 30 JUNE

**TOTAL JEWELLERY STORES** 

#### CHIEF EXECUTIVE OFFICER'S REVIEW OF OPERATIONS

A review of priorities from last year:

Priorities	Results			
To open a further twenty five stores across existing 3 markets	➤ Thirteen new stores were opened during the year and one closed. The company reduced its expansion plans in light of the economic downturn late last year.			
To open in the US with 17 stores	➤ We took possession of 17 stores in Illinois and Missouri in September 2008.			
To increase our same store sales and EBIT	➤ A 0.8% increase in "same store" sales was a reasonable result given the continued difficult retail conditions we found ourselves in and this also put our margins under pressure which resulted in a fall in "same store" EBIT.			
To deliver an average return on shareholders funds in excess of 26%	➤ The result for 08-09 represented a return on average shareholder funds of 57.8%			

Ι.

#### **OVERVIEW OF THE FINANCIAL YEAR'S RESULTS**

The group after tax profit result for 2008-09 of \$69.533m was materially up on the previous year by 175.6% due in main to the deferred tax asset created when the group restructured in December 2008. The group EBIT of \$26.193m by contrast was down on the previous corresponding period by 38%.

Competition for sales in all markets was fierce during the year with very heavy promotional and discount activity having a negative impact on margins.

The US acquisition contributed to the decline in EBIT, as did the decline in same store sales in New Zealand and Canada. There were also a number of one off costs incurred during the period that contributed to the result, including restructuring costs, larger than normal foreign exchange losses and US acquisition costs.

Despite this, I am pleased to report the Australian segment performed admirably in difficult trading conditions. The economy proved more resilient than the other markets due partly to the stimulus packages rolled out by the government as the global economy slowed. However the maturity of the Michael Hill Brand in the Australian market and the focus on improving efficiencies and operational effectiveness particularly in our service levels all contributed to a positive result. This was pleasing given Australia represents 60% of our total store numbers.

Generally the trading conditions were the most challenging I have faced and despite this the company completed the US acquisition, and with a sharp focus on costs and inventory management, finished the year with strong operating cash flows and balance sheet.

Labour costs were carefully managed throughout the business and the company implemented a new rostering and planning system. This has allowed us to better manage our customer service levels by having the optimum levels of staff at the right time. This

was a reasonably large investment but has proven extremely valuable and has already paid for itself in better efficiencies.

During the year the company also finalised our 5th generation store design. In the development of this design we have carefully considered many elements including the evolution of our brand, the international retail environment in which we now operate and the latest developments in technology along with customer feedback. The result is a stunning and very different concept that breaks the mould in our category. We have commenced rolling the concept out as we open new stores or refurbish existing ones.

#### **SEGMENT RESULTS**

The segments reported on reflect the performance of the company's retail operations in each geographic segment and exclude non-core retail activities such as manufacturing, wholesale and distribution, as well as other general corporate expenses. Note that the definition of "segment" has been amended with effect from 2008 to include "distribution" margins that are generated in each segment and recognised when retail sales are made. Prior to 2007/08 it was not possible to accurately allocate this margin to each segment.

## AUSTRALIA'S PERFORMANCE HOLDS UP

OI ENAING RESOLIS					
AUSTRALIA (AU \$000)	2009 New segment definition	New segment	2007 Old segment definition	<b>2006</b> Old segment definition	2005 Old segment definition
Revenue	221,113	212,095	197,187	177,477	161,806
Operating surplus	33,831	31,934	18,190	13,952	16,290
As a % of revenue	15.3%	15.1%	9.2%	7.9%	10.1%
Average assets employed	82,426	75,515	86,646	80,569	64,141
Return on assets	41.0%	42.3%	21.0%	17.3%	25.4%
Number of stores	143	136	126	116	102
Exchange rate	0.82	0.85	0.87	0.89	0.92

In Australian dollars, total sales increased 4.3% to A\$221.113m and same store sales grew by 0.3%. The operating surplus increased 5.9% to A\$33.831m and represented 15.3% of sales (2008 – 15.1%).

Eight new stores were opened in Australia during the period, as follows:

- Toormina, NSW
- Narellan, NSW
- Marion, South Australia
- Ballarat, Victoria
- Bendigo, Victoria
- Bathhurst, NSW
- Lake Haven, NSW
- Robina, Queensland

One under performing store was closed during the period giving a total of 143 stores operating in Australia at 30 June 2009.

The company still has significant expansion opportunities left in Australia and we feel confident that at least thirty more stores can still be opened, which provides the group with excellent growth prospects in the future. Population growth in Queensland and Western Australia continues to provide growth opportunities for additional retail space and large infrastructure projects commissioned by the government have helped in maintaining jobs and slowing the rise in unemployment. This has all helped with confidence and retail spending.

Our priority in the coming year is to continue working to lift "same store" sales. With a store base of 143 stores there are opportunities to improve the performance of many stores as they mature in their markets. Improving margins will also be a focus in the coming year.

#### CHIEF EXECUTIVE OFFICER'S REVIEW OF OPERATIONS cont.

## NEW ZEALAND FACES TOUGHER TRADING CONDITIONS OPERATING RESULTS

NEW ZEALAND (NZ \$0	,	2008 New segment definition	<b>2007</b> Old segment definition	<b>2006</b> Old segment definition	<b>2005</b> Old segment definition
Revenue	90,393	97,019	97,439	91,036	87,301
Operating surplus	14,954	18,435	13,570	10,180	10,044
As a % of revenue	16.5%	19.0%	13.9%	11.1%	11.5%
Average assets employed	40,418	42,355	43,564	37,332	33,945
Return on assets	37.0%	43.5%	31.1%	27.3%	29.8%
Number of stores	53	52	50	49	47

Total New Zealand sales decreased 6.8% to \$90.393m and same store sales fell by 8.2%. The operating surplus decreased 18.9% to \$14.954m and represented 16.5% of sales (2008 – 19.0%).

New Zealand's performance during the year was adversely affected by the global down turn and resulting tough local economic conditions. In our business we noticed the slow down in the economy hit spending earlier and more severely than Australia. Sales slowed quickly and margins were negatively impacted as we attempted to maintain sales. The combined effect could have been a lot worse had we not responded by lowering costs and concentrating on customer service and promotions.

During the year we opened one new store at Masterton.

In 2009/10 our main objective will be restoring same store sales and margins.

## CANADA FINDS GOING TOUGH IN DIFFICULT RETAIL CLIMATE OPERATING RESULTS

<b>CANADA</b> (CA \$000)	<b>2009</b> New segment definition	<b>2008</b> New segment definition	<b>2007</b> Old segment definition	<b>2006</b> Old segment definition	2005 Old segment definition
Revenue	25,645	24,855	19,443	12,223	7,774
Operating surplus	(239)	998	28	(746)	(767)
As a % of revenue	(0.9%)	4.0%	0.1%	(6.1%)	(9.9%)
Average assets employed	15,387	12,565	9,078	6,890	4,336
Return on assets	(1.6%)	7.9%	0.3%	(10.8%)	(17.7%)
Number of stores	26	22	16	12	7
Exchange rate	0.70	0.77	0.78	0.78	0.87

Total Sales in Canadian dollars grew by 3.2% to C\$25.645m and same store sales decreased by 9.8%. There was an operating deficit of CA\$0.239m for the twelve months compared to a surplus of CA\$0.998m for the previous corresponding period.

The Canadian business was severely impacted by the global financial crisis and the sudden loss of consumer confidence generally in North America. Given the general conditions we have slowed expansion in Canada to work on improving the existing stores. As in the other markets it is our priority to lift same store sales and to restore margins after the fierce discount competition this year.

We have also revamped the ranges for the coming year and for the first time the company has grown to the size where we can afford full television weights for the coming Christmas period.

Four new stores were opened during the period:

- Kildonan, Alberta
- Pickering, Ontario
- Oshawa, Ontario
- South Centre, Alberta

There were 26 stores open as at 30 June 2009.





## USA ACQUISITION COMPLETED AS ECONOMY GOES IN TO DECLINE OPERATING RESULTS - USA (US \$000) 2009

Commenced Sept 2008
9,088
(3,094)
(34.1%)
8,012
(38.6%)
17
0.58

During the year we have been busy with a number of priorities since taking over the Whitehall stores. These have included building and training a strong team of sales professionals and managers. At the same time we have undertaken a clearance of the unwanted merchandise and evaluated what items and categories sell in the US market compared to our own model. During this time we experimented with our own products and designs until we were confident to roll out a full Michael hill range of merchandise. This was completed in July. We have tested marketing and media platforms such as catalogues, radio and newspaper and formulated a plan for the next twelve months. During this time we have also renegotiated some of our leases and reorganised better space or downsized to save rent. As a result we will refit four stores into our new store concept over the next six months.

Sales have been difficult since taking over in September. Our customer credit providers tightened lending criteria on the crucial Christmas holiday season resulting in virtually no customers being approved for credit. This traditionally accounted for 40% of Whitehall's sales. We have since established a new credit provider. Margins took a thrashing as jewellers liquidated stock and many slipped into Chapter 11.

The US acquisition will take time to bring into profit and we are in the midst of the worst recession there in decades. We will continue to take a cautious approach to the business and strive to improve our position over the next twelve months.

We have seen a clear rationalisation within the industry, which we feel over time, will provide a real opportunity for the retailers left particularly as the economic conditions improve.

#### **OUR PRIORITIES**

Our main priorities for the 2009-10 financial year are:

- To drive increases in same store sales and EBIT performance.
- To deliver a return on average shareholders funds in excess of 26%.
- To complete the roll out of our global product range across all four markets.

#### THANKS TO AN INCREDIBLE TEAM

This year has been a roller coaster ride, from the US acquisition to experiencing some of the worst retailing conditions one could imagine. Our team has met all the challenges thrown at them with sheer determination and persistence. A lot has been accomplished even if the results do not entirely reflect their efforts and I would like to acknowledge each and every one of them for sharing our vision and making it a reality. I congratulate them all on a tremendous effort in this trying year and for their contribution to the continued success of the company.

Mike Parsell

Chief Executive Officer

#### FINANCIAL REVIEW - DISCUSSIONS & ANALYSIS

#### FINANCIAL PERFORMANCE

The Group's surplus after tax was \$69.533m, a 175.6% increase on last year's surplus. Total operating revenue went up from \$377.554m to \$412.679m, a 9.3% increase.

The New Zealand retail segment achieved a same store sales decrease of 8.2% and a segment result of NZ\$14.954m, down from NZ\$18.435m the previous year.

The Australian retail segment achieved same store sales growth of 0.3% in Australian dollars and a segment result of NZ\$40.968m compared to NZ\$37.081m the previous year.

The Canadian same store sales decreased 9.8% for the year in Canadian dollars and produced a segment operating loss of NZ\$0.245m, down from a profit of NZ\$1.280m the previous year.

#### **CASH FLOW**

The Group has reported net operating cash flows of \$47.643m for the twelve months, compared to \$7.763m for the previous year. The increase in surplus from operations, compared to last year, is a direct result of tighter management of inventory.

Net cash outflow relating to investing activities was \$10.328m.

Net cash outflow from financing activities was \$23.079m compared to a net inflow of \$4.610m last year. The increased net outflow was due to the company being able to reduce borrowings with the bank as a result of inventory reductions.

#### **BALANCE SHEET**

Net assets increased from \$91.001m at the end of the previous year to \$149.484m. Borrowings from the bank decreased to \$60.487m from \$74.247m last year. The equity ratio at year end was 60.1% compared to 44.4% last year. Total assets went up from \$205.035m to \$248.546m due principally to a deferred tax asset of \$52.942m resulting from the group restructuring in December 2008. The current ratio increased from 2.6:1 last year to 4.1:1 at 30 June 2009.

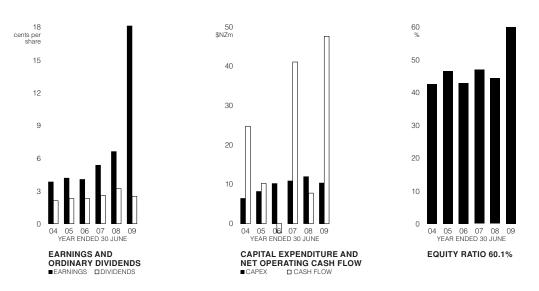
#### **EVENTS AFTER BALANCE DATE**

There were no events after balance sheet date requiring disclosure.

#### SHAREHOLDERS RETURN

- Declared dividends total 2.5 cents per share, down from 3.2 cents in 2007-08.
- Shares traded between a high of \$0.95 and a low of \$0.45, ending the year at \$0.60.
- Return on average equity was 57.8% compared to 30.9% last year.
- Return on average total assets was 30.7% compared to 14.0% last year.





to 2009 figures are presented under NZIFRS and are not directly comparable to prior periods as these are under previous NZGAAP.



## TREND STATEMENT

FINANCIAL PERFORMANCE	NZIFRS 2009 \$000	NZIFRS 2008 \$000	NZIFRS 2007 \$000	NZIFRS 2006 \$000	NZIFRS restated 2005 \$000	NZIFRS restated 2004 \$000	<b>GAAP 2004</b> \$000
Group revenue	411,999	376,664	348,757	306,374	273,151	259,777	259,777
Profit before depreciation, amortisation							
and interest (EBITDA)	36,026	50,851	42,351	31,059	31,734	29,892	29,892
Depreciation and amortisation	9,833	8,574	7,264	6,714	5,836	6,100	6,100
Profit before interest and tax (EBIT)	26,193	42,277	35,087	24,345	25,898	23,792	23,792
Net interest paid	6,044	4,789	3,943	1,834	1,632	1,729	1,729
Profit before taxation	20,149	37,488	31,144	22,511	24,266	22,063	22,063
Income tax (benefit)/expense	(49,384)	12,256	10,127	6,737	7,824	7,003	7,003
Operating profit after tax attributable to members	69,533	25,232	21,017	15,774	16,442	15,060	15,060
Net operating cash flow	47,643	7,763	41,114	(2,360)	10,221	24,779	24,779
Ordinary dividends per share paid out	11,490	10,668	9,427	8,926	8,796	6,944	6,944
FINANCIAL POSITION	<b>2009</b> \$000	<b>2008</b> \$000	<b>2007</b> \$000	<b>2006</b> \$000	<b>2005</b> \$000	<b>2004</b> \$000	<b>2004</b> \$000
Cash	23,529	10,013	8,426	4,088	7,234	14,017	14,017
Other current assets	127,930	151,025	108,023	133,582	95,556	84,176	84,973
Total current assets	151,459	161,038	116,449	137,670	102,790	98,193	98,990
Other non-current assets	35,280	35,291	28,748	27,846	21,470	19,490	21,394
Deferred tax assets	61,336	7,822	7,938	7,285	5,087	4,117	2,225
Total tangible assets	248,075	204,151	153,135	172,801	129,347	121,800	122,609
Intangible assets	471	884	1,205	1,537	1,799	1,470	222
Total assets	248,546	205,035	154,340	174,338	131,146	123,270	122,831
Current interest bearing debt	-	23,320	31,119	-	-	-	_
Other liabilities	37,300	38,900	31,374	36,441	28,975	28,586	23,133
Total current liabilities	37,300	62,220	62,493	36,441	28,975	28,586	23,133
Term borrowings	60,487	50,927	18,396	62,134	40,163	40,604	40,604
Other long term liabilities	1,275	887	947	1,004	928	915	1,487
Total liabilities	99,062	114,034	81,836	99,579	70,066	70,105	65,224
Net assets	149,484	91,001	72,504	74,759	61,080	53,165	57,607
Reserves and retained profits	145,634	87,151	67,752	60,901	49,505	42,031	50,124
Paid up capital	4,141	4,141	5,129	14,235	12,031	11,729	8,078
Treasury stock	(291)	(291)	(377)	(377)	(456)	(595)	(595)
Total shareholder equity	149,484	91,001	72,504	74,759	61,080	53,165	57,607

	NZIFRS 2009 \$000	NZIFRS 2008 \$000	NZIFRS 2007 \$000	NZIFRS 2006 \$000	NZIFRS restated 2005 \$000	NZIFRS restated 2004 \$000	<b>GAAP</b> <b>2004</b> \$000
Per ordinary share							
Basic earnings per share before abnormals	18.18¢	6.61¢	5.39¢	4.08¢	4.27¢	3.91¢	3.91¢
Basic earnings per share after abnormals	18.18¢	6.61¢	5.39¢	4.08¢	4.27¢	3.91¢	3.91¢
Diluted earnings per share	18.15¢	6.60¢	5.35¢	4.05¢	4.17¢	3.82¢	3.82¢
Dividends declared per share - interim	1.0¢	1.2¢	1.0¢	0.9¢	0.9¢	0.8¢	0.8¢
- final	1.5¢	2.0¢	1.6¢	1.4¢	1.4¢	1.3¢	1.3¢
Net Tangible asset backing	\$0.39	\$0.24	\$0.19	\$0.19	\$0.15	\$0.15	\$0.15
Note that the company performed a share split of 10	:1 on the 17 Nov	ember 2007 an	nd per share inf	ormation is bas	sed on the revis	sed share numb	oers.
ANALYTICAL INFORMATION	2009	2008	2007	2006	2005	2004	2004
EBITDA to sales	8.7%	13.5%	12.1%	10.1%	11.6%	11.5%	11.5%
EBIT to sales	6.4%	11.2%	10.1%	7.9%	9.5%	9.2%	9.2%
Profit after tax to sales	16.9%	6.7%	6.0%	5.1%	6.0%	5.8%	5.8%
EBIT to total assets	10.5%	20.6%	22.7%	14.0%	19.7%	19.3%	19.4%
Return on average shareholders funds	57.8%	30.9%	28.5%	23.2%	28.8%	29.2%	28.0%
Current ratio	4.1	2.6	1.9	3.8	3.5	3.4	4.3
EBIT interest expense cover	4.1	8.4	7.6	7.4	9.7	8.4	13.8
Effective tax rate	-245.1%	32.7%	32.5%	29.9%	32.2%	31.7%	31.7%
Gearing	04.70/	70.00/	F0.70/	77.00/	F0.00/	FO 00/	40.00/
Net borrowings to equity	24.7%	70.6%	56.7%	77.6%	53.9%	50.0%	46.2%
Equity ratio	60.1%	44.4%	47.0%	42.9%	46.6%	42.6%	
Other Shares issued at year end excl. treasury stock	382.468.900	382,468,900	38,276,070	39,232,946	38,617,164	38,537,512	38,537,512
Treasury and buy back stock at year end	584.290	584,290	1,032,530	75,654	91,436	121,088	121,088
Jewellery stores at year end	239	210	192	177	156	143	143
Exchange rate for translating Australian results	0.82	0.85	0.87	0.89	0.92	0.88	0.88
Exchange rate for translating Canadian results	0.70	0.77	0.78	0.78	0.87	0.84	0.84
Exchange rate for translating Unites States results	0.58	-	-	-	-	-	-
Number of stores - New Zealand	53	52	50	49	47	46	46
- Australia	143	136	126	116	102	93	93
- Canada	26	22	16	12	7	4	4
- USA	17		-		-	-	
Total number of stores	239	210	192	177	156	143	143



#### **COMMUNITY SPIRIT**

#### MICHAEL HILL INTERNATIONAL VIOLIN COMPETITION

The Michael Hill International Violin competition has now achieved a world-wide profile.

The amazing talents of 23-year-old Josef Spacek, of the Czech Republic, shone on grand final night of the 2009 Michael Hill International Violin Competition and secured him a brilliant win over his competitors. He received a prize package of \$40,000, a CD recording on the Naxos label for worldwide distribution and a winner's tour of NZ in 2010, which will see Josef (with New Zealand pianist and icon Michael Houston) performing in recital in Dunedin, Queenstown, Invercargill, Christchurch, Nelson, Wellington, Palmerston North, New Plymouth, Hamilton and Napier. He will be giving concerto performances with the orchestras of Auckland, Christchurch and Dunedin. Second prize of \$10,000, the best performance of the NZ commissioned work, and the Michael Hill "Audience" prize, was awarded to Joo Jin Jang of Korea. Third prize of \$5,000 went to Korean Danbi Um.

Our major sponsorship quest stems from Michael Hill's personal love of the violin. This is the inspiration behind the company's continuous sponsorship of the Michael Hill International Violin Competition.

The competition ran its fifth year of awards and was open to violinists aged between 18 - 30 years. Aiming to nurture young talent both locally and abroad, the Michael Hill International Violin Competition truly achieved its goals once again. Holding such an internationally recognised competition in New Zealand aims to benefit local young people by not only exposing them to exceptional classical music, but by also exposing them to the endless possibilities it brings with it.

#### MICHAEL HILL NEW ZEALAND GOLF OPEN

March 12-15 saw world renowned golfers flood into Queenstown, New Zealand for the 2009 Michael Hill New Zealand Open. Held at Michael Hill's private golf course, 'The Hills', the competition was broadcast across 17 countries giving the Michael Hill brand invaluable national and international exposure. As the major sponsor, we are proud to be associated with this prestigious event. Scheduled for its third appearance in January 2010, the Michael Hill New Zealand Open is sure to draw massive crowds of spectators and media attention to New Zealand once again.

#### SUPPORT AND HOPE FOR THE FUTURE

Michael Hill International is proud to support causes that touch so many people in so many ways. We have a long standing relationship with the Breast Cancer Foundation and the Leukaemia and Blood Foundation and are pleased to have donated in excess of NZ\$20,000 towards research and the development of a cure for Breast Cancer and Leukaemia over this financial year alone. We are very pleased to be involved with these causes once again.

#### SUPPORTING COMMUNITIES

Michael Hill values the support of the communities we live in and in turn regularly supports local initiatives by donating products and gift vouchers. This financial year, Michael Hill International proudly donated over NZ\$96,000 to community causes and events in our communities.

#### **OUR MANAGEMENT TEAM**

#### **GROUP SENIOR MANAGEMENT TEAM**

Mike Parsell Chief Executive Officer
Phil Taylor Chief Financial Officer
Ross McKinnon Chief Information Officer
Sue Sylvester Advertising Manager

Stewart Silk Human Resources Manager

Tony Lum Training & Communications Manager

Joseph Ko Merchandise Planning Manager

Galina Hirtzel Merchandise Buyer
Chris Colvile Distribution Manager
Grant Caldwell Manufacturing Manager

Lindsay Corfield IT Development Projects Manager
Lisa Walton Software Development Manager

Daniel Hawkins IT Support Manager

Tony Springford IT Support Manager New Zealand

Stephanie Speedy Management Accountant Andrew Sparrow Financial Controller

Vanessa Parker Senior Financial Accountant Kandi Govender Internal Audit Manager Tom Lima New Stores/Refit Manager

#### THE AUSTRALIAN RETAIL MANAGEMENT TEAM

Kevin Stock Retail General Manager

Ahmad Karnib New South Wales Regional Manager Darren Hibberd New South Wales Regional Manager James Elliot New South Wales Regional Manager Queensland Regional Manager Jason Andrews Suean Buckley Queensland Regional Manager Victoria West Regional Manager Patrick Sauter Leah Hurst Victoria East Regional Manager Paul Solomon Western Australia Regional Manager Brenda Watson South Australia/Tasmania Regional Manager

#### THE NEW ZEALAND RETAIL MANAGEMENT TEAM

Greg Smith Retail General Manager
Luke Doddrell Northern Regional Manager
Angela Mana-Tupara Central Regional Manager
Nadine Cameron Southern Regional Manager

#### THE CANADIAN RETAIL MANAGEMENT TEAM

Brett Halliday Retail General Manager

Tony Stark British Columbia/Alberta Regional Manager

Mike Shannon Ontario Regional Manager

#### THE UNITED STATES RETAIL MANAGEMENT TEAM

Darcy Harkins Retail General Manager
Steve Johannes Regional Manager



#### **CORPORATE GOVERNANCE**

The Board acknowledges the need for and continued maintenance of the highest standards of corporate governance practice and ethical conduct by all Directors and employees of Michael Hill International Limited and its subsidiaries.

The Board endorses the overall principles embodied in the New Zealand Institute of Directors' "Code of Proper Practice for Directors". The Board believes that its corporate governance policies and procedures do not materially differ from those detailed in the NZX Best Practice Code.

There have been no changes made to the Corporate Governance practices since last year.

## THE BOARD IS ACCOUNTABLE FOR THE PERFORMANCE OF THE GROUP

The Board is responsible to shareholders for charting the direction of the Group by participation in the setting of objectives, strategy and key policy areas. It is then responsible for monitoring management's running of the business to ensure implementation is in accordance with the agreed framework. The Board delegates the conduct of the day-to-day affairs of the Company to the Chief Executive Officer within this framework.

The workings of the Board and its code of conduct are governed by the Company's constitution and a Board Operations Manual, committed to by all Directors. This manual sets out all the functions and operating procedures of the Board, including charters for each sub-committee. The Board Operations Manual also clearly sets out those matters that only the Board can make decisions on. These include dividend payments, solvency certificates, raising new capital, major borrowings, approval of the annual accounts, provision of information to shareholders, major capital expenditure, and acquisitions.

Each year, the company produces a five year plan and an operating budget which are both reviewed and approved by the Board. Financial statements are prepared monthly and reviewed by the Board progressively through the year to monitor management's performance against the budget and five year plan.

#### **BOARD MEMBERSHIP**

The Constitution currently sets the size of the Board at a minimum of three and a maximum of eight and at least two Directors must be resident in New Zealand. The Board currently comprises seven Directors, comprising an Executive Chairman, a Chief Executive Officer, and five non-executive Directors. The Board met on eleven occasions in the financial year ended 30 June 2009. Profiles of the current Directors appear on page 30 of this Report. Under the Company's constitution, and the NZX Listing rules, one third of all Directors must retire every year, but can be re-elected at an annual meeting if eligible. Newly appointed Directors must seek re-election at the first annual meeting of shareholders following their appointment.

The Company has no requirement for Directors to hold shares in the company but actively encourages them to do so and all current Directors have a substantial holding in the company. Directors adhere to the Company's insider trading policy at all times.

#### **INDEPENDENT DIRECTORS**

Under the NZX Listing rules, the Company is obliged to have at least two independent directors.

An independent Director has been defined in the NZX Listing rules as a "Director who is not an executive of the Issuer and who has no Disqualifying Relationship."

A Disqualifying Relationship means any direct or indirect interest or relationship that could reasonably influence, in a material way, the Director's decisions in relation to the Issuer.

#### CORPORATE GOVERNANCE cont.

The Company has determined that Gary Gwynne and Murray Doyle are independent Directors under the NZX Listing rules.

#### **DIRECTORS' SHAREHOLDINGS - SEE PAGE 79**

#### **DIRECTORS' MEETINGS**

The number of meetings held throughout the past year is detailed below.

The agenda for meetings is prepared by the Company Secretary in conjunction with the Chairman and the Chief Executive Officer. Any member of the Board may request the addition of an item to the agenda. Board papers are circulated to Directors a week in advance of meetings.

The table below sets out the Board and sub-committee meetings attended by Directors during the course of the Financial Year.

		Board of Directors	Co	Audit mmittee		neration mmittee
	Meetings Held	Meetings Attended	Meetings Held	Meetings Attended	Meetings Held	Meetings Attended
R.M. Hill	11	11			1	1
M.R. Parsell	11	11				
L.W. Peters	11	10	2	2	1	1
G.J. Gwynne	11	11	2	2	1	1
M.R. Doyle	11	11	2	2	1	1
A.C. Hill	11	10			1	1
E.J. Hill	11	11			1	1

#### THE WORK OF DIRECTORS

Non-executive directors normally spend around 22 days per year on board and sub-committee meetings. The length of meetings varies between one to two days. Board meetings are held in different locations in Australia and New Zealand.

#### **BOARD REVIEW**

During the course of the last financial year, the Chairman reviewed the performance of the Directors and the workings of the Board. There were no changes made to any of the Board's processes as a result of this review.

#### CHIEF EXECUTIVE OFFICE PERFORMANCE REVIEW

The Board regularly reviews the performance of the Chief Executive Officer. This evaluation is based on the performance of the business, the accomplishment of strategic and operational objectives and other non quantitative measures.

#### **BOARD SUB-COMMITTEES**

The Board has established a number of sub-committees to guide and assist the Board with overseeing certain aspects of corporate governance – the audit process, determination of compensation issues and the structure of the Board itself. Each sub-committee is empowered to seek any information it requires from employees in pursuing its duties and to obtain independent legal or other professional advice. The provision of such advice, if required, would be arranged in consultation with the Chairman. In circumstances where a Director was to obtain separate advice from that obtained on behalf of the Group, that advice would normally be provided to all Directors.

#### **AUDIT SUB-COMMITTEE**

The Audit sub-committee, which is chaired by Murray Doyle and consists of Messrs Doyle , Peters and Gwynne , met twice during the year. The function of the Audit sub-committee is to assist the Board in carrying out its responsibilities under the Companies Act 1993 and the Financial Reporting Act 1993, regarding management's accountancy practices, policies and controls relative to the Group's financial position and to review and make appropriate

inquiry into the audits of the Group's financial statements by both internal and external auditors. This responsibility includes advising on the appointment of the external auditor and reviewing the scope and quality of the audit. The audit sub-committee has the responsibility of monitoring the Group's Risk Management practices and procedures to ensure that policies and processes exist to effectively identify, manage and monitor principle business risks. The Group's auditors, both internal and external, along with other relevant senior executives, attend all meetings and may discuss any matters in connection to audits, the Group's risk and control environment or any other matters relating to the Group's financial and non-financial affairs.

This committee also approves any non audit work carried out by the Company's auditors, and ensures that the lead partner in the audit firm is rotated every five years.

The committee will also approve all major accounting policy changes.

At least once a year, the Chairman and non-executive Directors on this Committee meet with the external auditors privately without the presence of Company executives.

#### REMUNERATION SUB-COMMITTEE

This sub-committee, chaired by Wayne Peters, comprises all Directors except Mike Parsell. The function of the Remuneration sub-committee is to determine the Chief Executive's and Senior Management's remuneration. This role also includes responsibility for share option schemes, incentive performance packages, and fringe benefit policies. The sub-committee also advises on proposals for significant company wide remuneration policies and programs. In carrying out this role, the sub-committee operates independently of Senior Management of the Company, and obtains independent advice on the appropriateness of the remu-

neration packages. The committee met once during the year.

This sub-committee also has the responsibility to review the performance of the Chief Executive Officer on an annual basis.

The committee has continued to structure Senior Management bonuses around a return on capital employed basis, to emphasise efficient use of capital.

#### **NOMINATIONS SUB-COMMITTEE**

This sub-committee, chaired by Michael Hill, consists of the non-executive Directors and Michael Hill. The function of the sub-committee is to make recommendations to the Board regarding the most appropriate Board structure. It also advises on the appointment of additional Directors. Board membership is reviewed periodically to ensure the Board has an appropriate mix of qualifications, skills and experience. External advisors may be used to assist this process.

Any person who is to be considered as a Director of the Company must attend three Board meetings in the capacity of a Consultant before being eligible for appointment as a Director.

#### SHARE TRADING BY DIRECTORS

Under Section 148 of the Companies Act 1993, directors must disclose particulars of any acquisitions or dispositions of relevant interests in the ordinary shares of the company during the year. The relevant interest acquired or disposed of includes beneficial ownership. During the financial year ended 30 June 2009, there was no trading in Michael Hill International shares by any director.

#### **NON-EXECUTIVE DIRECTORS' FEES**

Fees for non-executive directors are based on the nature of their work and their responsibilities. The Company is now a truly global company with 78% of the Group's stores in Australia, Canada and the USA. Shareholders at the Annual Meeting in November 2007

#### CORPORATE GOVERNANCE cont.

approved a maximum amount of \$395,000 to be paid to Directors. Each NZ resident Director is currently paid \$75,000 per annum and our Australian resident Director A\$75,000 per annum.

No equity incentives are offered to non-executive Directors.

Under the Company's constitution, shareholders are required to approve all retirement benefits for directors other than for directors who were in office on or before 1 May 2004 and who have continued to hold office. It is not the intention to pay any such retirement allowances.

#### **SHARE PURCHASE SCHEME**

The Company has a Share Purchase Scheme for Management in operation. The scheme was designed to encourage Store Managers, Regional Managers and other senior employees of the Company to purchase shares in the Company. In order to provide a pool of shares for eligible employees to purchase, the Company from time to time will buy Michael Hill International shares on the New Zealand Stock Exchange.

The rules of the scheme provide for the Company to on sell shares to purchasing employees at a 10% discount to the weighted average price for the ordinary shares during the 10 working day period ending 2 working days immediately prior to the date on which the Company offers shares to the employees. The discount is deemed to be "financial assistance" under the Companies Act 1993.

The Trustees of the scheme hold the shares for a restrictive period of one year, which is to promote the concept of encouraging long-term investing in the Company.

In the year ended 30 June 2009, the issue of shares under the scheme was suspended pending recovery of the share market.

The company holds a further 584,290 shares which are held as "Treasury Stock" and will be used for the next issue of shares under the scheme.

#### **SHARE OPTIONS**

During the year, a total of 500,000 options to purchase fully paid shares in the company were cancelled on the basis of the officer to whom those options were issued leaving the company's employment.

There are 4,250,000 options outstanding to employees as at 30 June 2009. Further information on options outstanding to employees are included in note 27 to the Financial Statements on page 72.

#### **COMMUNICATION WITH SHAREHOLDERS**

Michael Hill International places high importance on communication with shareholders.

A half year and annual report is published each year and posted on the MHI website.

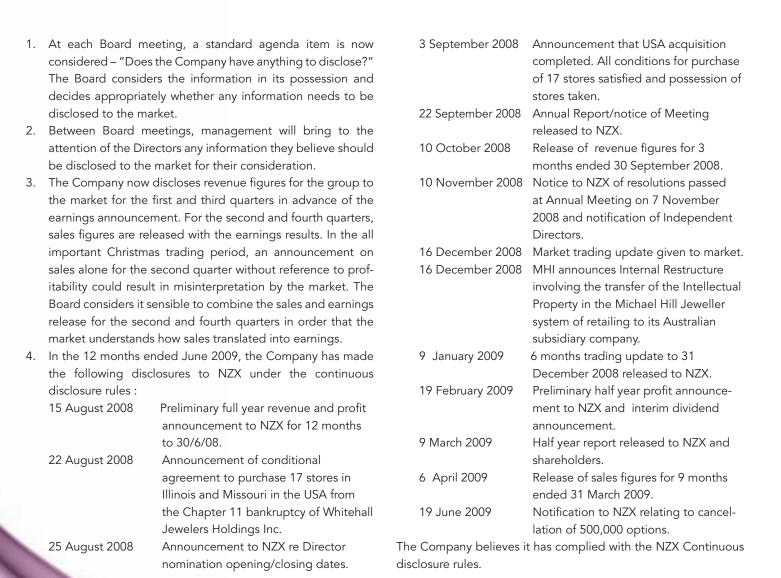
Announcements to the New Zealand Stock Exchange and the media are also posted on the website as are copies of presentations for Analysts which are done once a year in conjunction with the release of the annual results for the year.

The Company Secretary takes primary responsibility for communications with the New Zealand Stock Exchange in relation to listing rule obligations and disclosure obligations.

Shareholders may raise matters for discussion at Annual meetings and have the ultimate control in corporate governance by voting Directors on or off the Board.

#### **CONTINUOUS DISCLOSURE POLICY**

The Board has adopted the following procedures to ensure its compliance with the NZX continuous disclosure rules:



#### CORPORATE GOVERNANCE cont.

#### **EXTERNAL AUDIT INDEPENDENCE POLICY**

The Group has adopted the following policy to ensure that audit independence is maintained, both in fact and appearance, such that Michael Hill International's external financial reporting is viewed as being highly reliable and credible.

The policy covers the following areas:

- Provision of non audit services by the external auditors.
- Fees and billings by the auditors
- Hiring of staff from the audit firm

## PROVISION OF NON AUDIT SERVICES BY THE EXTERNAL AUDITING FIRM

Our external auditing firm should not undertake any role not permitted under IFAC (International Federation of Accountants) regulations regarding independence of auditors. Under the IFAC guidelines, the table below sets out the type of non audit work that Michael Hill International will allow its external auditing firm to perform.

Bookkeeping

Prohibited, other than in emergency situations. Managerial decision making prohibited.

Valuations

Prohibited.

Tax Services

Permitted, as not seen to threaten independence.

Provision of IT Systems

Design and implementation of financial IT systems prohibited.

Staff secondment from Auditors

These are permitted with safeguards. No management decision making. Signing agreements or discretionary authority to commit MHI is not allowed.

Litigation Support Services

Permitted with safeguards.

#### Legal Services

Permitted where immaterial to the financial statements.

Executive Search and Selection

Permitted with safeguards. Making selection for MHI prohibited.

Corporate Finance

Permitted with safeguards. Promoting, dealing in or underwriting MHI Securities prohibited.

The safeguards put in place will be specific to the circumstances of each case. The general rule to be applied is whether an independent third party would consider the safeguards reasonable.

#### **FEES AND BILLINGS**

All audit and non audit fees are reported to the Audit committee annually. Non audit fees greater than \$25,000 must be reviewed by the Chief Financial Officer and reported to the Audit committee for approval.

For the 2008/09 financial year audit fees amounting to \$308,000 (2007/08 - \$292,000) and fees for other professional services amounting to \$2,001,000 (2007/08 - \$1,150,000) were paid to PricewaterhouseCoopers.

PwC has appropriate arrangements in place to avoid potential audit conflict and has written to the Board confirming why PwC continues to remain independent. The board of MHI is satisfied that the "independence" aspect of the external audit process has been maintained.

#### HIRING OF STAFF FROM THE EXTERNAL AUDITING FIRM

The hiring by Michael Hill International of any partner or audit manager must first be approved by the Chairman of the Audit committee. There are no other restrictions on the hiring of staff from the audit firm.

#### RISK MANAGEMENT REPORT

Michael Hill International Limited is committed to the management of risk throughout its operations in order to protect our employees, assets, earnings and reputation.

#### **RISK MANAGEMENT PROCESS**

The Board of Directors is responsible for Risk Management. The Risk Management process involves the annual review and approval of a strategic plan incorporating assessment of opportunities and risks associated with these opportunities.

These strategic plans are reviewed and discussed at each board meeting to ensure risks associated with the approved plans and projects are reviewed and managed.

A formal risk management workshop by the company's Group Executives is held each year to review and update the Risk Register which is included in the Audit Sub-Committee agenda.

#### **BUSINESS CONTINUITY PLAN**

The Group has an existing Business Continuity Plan which is reviewed each year and updated accordingly.

#### **INSURANCE PROGRAM**

The Group has a comprehensive global insurance program which supports the risk management process. This program is reviewed annually to ensure it reflects the groups' exposures and risk profile.

#### **INTERNAL AUDIT**

The Group has an Internal Audit function that is responsible for the development of a comprehensive continuous audit program and for performing internal audit reviews which support the Groups Risk Management process. The Internal Audit Manager has a direct communication line to the Board Audit Sub-Committee should they deem it necessary to report any matter to the Sub-Committee directly. The Internal Audit Manager attends the Audit Sub-Committee meetings where they present their report.

#### **CODE OF ETHICS**

Our Board of Directors believes that good risk management is supported by the highest standards of corporate behavior towards our employees, customers and other stakeholders. The Code of Ethics is a guide to help our Directors and employees live up to high ethical standards and responsibilities towards our fellow employees, customers and other stakeholders.



#### CORPORATE CODE OF ETHICS

Michael Hill International believes that outstanding business performance must be supported by the highest standards of corporate behaviour towards our employees, customers and other stakeholders. This code of ethics is a guide to help our Directors and employees live up to our high ethical standards.

Our Corporate Code of Ethics is supported by written policies and procedures on each of these standards, by providing training to employees on the details and importance of these standards, and by formal communication systems to ensure these standards are observed, discussed and reinforced. Our Directors and Management team will lead by example, demonstrating their commitment to this Code of Ethics at all times through their personal behaviour and through the guidance they provide to our staff.

In general, all Directors and employees are expected to act honestly in all their business dealings and to act in the best interests of the Company at all times.

#### **OUR EMPLOYEES**

- Respect, fairness, honesty, courtesy, and good faith will guide all relations with employees.
- Opportunity without bias will be afforded each employee in relation to demonstrated ability, initiative, and potential.
- We will strive to create and maintain a work environment that fosters honesty, personal growth, teamwork, open communications, and dedication to our vision and values.
- We will strive to provide a safe workplace that at a minimum meets all health and safety laws and regulations.
- The privacy of an individual's records will be respected and will not be disclosed without proper authority unless their there is a legal obligation to do so.

#### **OUR CUSTOMERS**

- We support and uphold at all times the tradition and integrity of the jewellery industry, and conduct our business in such a manner that will reflect credit on our industry and us.
- All our marketing and advertising will be accurate and truthful.
- We are committed to providing the highest quality, service, and value to our customers. We provide a five year Guarantee for all our

jewellery which contains a diamond, and a 12-month Guarantee for any jewellery item not containing a diamond. It is a guarantee of quality of workmanship and materials. We provide a 30-day Change of Mind policy that is a money back guarantee on all purchases if for any reason the customer is not completely satisfied.

 We will protect customer information that is sensitive, private, or confidential just as carefully as our own.

#### **OUR BUSINESS PARTNERS**

 Suppliers win our business based on product or service suitability, price, delivery, and quality. We also expect suppliers to have high ethical standards in their business practices.

#### **OUR SHAREHOLDERS**

- We require honest and accurate recording and reporting of any and all information in order to make responsible business decisions.
- All financial records and accounts will accurately reflect transactions and events, and conform both to required accounting principles and to our Company's system of internal controls. No false or artificial information will be tolerated.
- We will safeguard all sensitive information. We will not disclose inside information that has not been reported publicly.

#### **OUR COMMUNITIES**

 We wish to be good corporate citizens and wish to build positive relationships with communities where we have a presence. Our efforts focus on the arts, local schools and charities, through periodic donations, including jewellery, to good causes.

#### **COMPANY PROPERTY AND ASSETS**

• Our Directors and Employees will properly use company assets and safeguard and protect any company property under their care.

#### **GOVERNMENTS**

- In conducting business with due skill, care, and diligence, we seek
  always to comply with both the letter and spirit of relevant laws,
  rules, regulations, codes, and standards of good market practice in
  the countries we do business in.
- Our Company does not make political contributions and has no political affiliations.

#### SHARE TRADING BY DIRECTORS AND OFFICERS IN MHI SHARES

- The Company does not condone any form of insider trading by Directors or officers.
- The Board Operations manual sets out a procedure which must be followed by Directors when trading in Michael Hill International shares.
   If Directors or officers possess "material information" (refer to definition below) at any time, then they must not trade in MHI securities, advise or encourage others to trade or hold or pass on material information to others. Material information is information that
  - is not generally available to the market; and
  - if it were generally available to the market, would have a material effect on the price of Michael Hill International's listed securities.
     Information is generally available to the market if it has been released as an NZX announcement.
- There are additional restrictions for Directors and all other senior executives who report to the CEO. These individuals are subject to "black-out" periods during which they may not trade in MHI securities unless the board of MHI provides a specific exemption. These "black-out" periods are
  - 1 December, until the half year results are released to NZX.
  - 1 June until after the full year results are released to NZX.

Before trading in MHI shares, Directors and officers must, in writing

- notify MHI's Company Secretary of their intention to trade in securities and seek consent to do so.
- ii) Confirm that do not hold material information.
- iii) Confirm that there is no known reason to prohibit trading in MHI securities.
- From the 3rd May 2004, all Officers of the Company (as defined by the Securities Amendment Act 2003) must also disclose to the company and to the NZX within 5 days, any dealings in MHI shares.

The full Insider Trading policy of the Company is posted on the Company's website.

#### **CONFLICTS OF INTERESTS**

 Employees will not accept anything of value from a customer, vendor, or business associate which would impair or be presumed

- to impair their judgment in business matters.
- The acceptance of gifts and gratuities is discouraged and any over \$50 must be entered in the Gifts Register. We may accept meals/ hospitality that are not lavish and are reasonable in the context of doing business. Guidelines to use for the acceptance of any gift are: Will this influence my decision making? Does it place me in obligation? Could it be seen as an inducement? How would this look if reported by the media?
- Our employees will avoid any conflict of interest professionally and personally which might prevail or appear to prevail over the interests of the Company.
- Directors' conflicts of interests are dealt with in the Board Operations Manual. At all times, a Director must be able to act in the interests of the organisation as a whole. The interests of associates, individual shareholders and the personal interests of the Director and his family must not be allowed to prevail over those of the Company and its shareholders generally.

#### **SPEAKING UP**

- Employees who know, or have genuine suspicions of any breaches
  of our Code of Conduct, Policies & Procedures, or any legal
  violation in relation to work related issues should report such
  matters promptly to their manager. If the employee does not feel
  comfortable discussing the issue with their manager, they should
  talk to another member of management, the Internal Auditors, or
  Human Resources.
- Employees will not be blamed for speaking up. The Company will make proper efforts to protect the confidentiality of employees who do raise concerns. Any attempt to deter employees raising proper concerns will be treated as a serious disciplinary action.

Failure to abide by the Code of Ethics and the law will lead to disciplinary measures appropriate to the violation.

#### **DIRECTOR PROFILES**

#### MICHAEL HILL

The founder of Michael Hill Jeweller in 1979. He is Chairman of the Board. He had 23 years of jewellery retailing experience before establishing his own business. He was appointed to the Board in 1987. Member of the Remuneration and Nominations subcommittees.

#### MIKE PARSELL

Chief Executive Officer of the Group. Mike spearheaded the Company's move into Australia in 1987. He has had extensive experience in the jewellery industry since 1976.

Mike joined the Company in 1981 and was appointed to the Board in 1989, made joint Managing Director in 1995 and CEO in 2000.

#### **GARY GWYNNE**

Non Executive & Independent Director. Gary has an extensive background in marketing, retailing and property development. He is currently a Director of Prime Retail Management, the operators of Dress Smart Factory Shopping Centres and a Director of Overland Footwear Company. He was appointed to the Board in February 1998. Member of the Audit, Remuneration and Nominations sub-committees.

#### **WAYNE PETERS**

Non Executive Director. Wayne, who is based in Australia, has extensive retailing and investment management experience. He is Chairman and Chief Investment Officer of Peters MacGregor Capital Management Pty Ltd and Chairman of ASX listed Peters MacGregor Investments Ltd. Member of the Audit and Nominations sub-committees and Chairman of the Remuneration sub-committee, Wayne joined the board in February 1999.

#### **MURRAY DOYLE**

Non Executive and Independent Director. Murray is a Director of Aspiring Asset Management Limited. His previous experience was in the finance industry until 1998, when his stockbroking firm was purchased by Bankers Trust now Deutsche Bank. He is a member of the remuneration sub-committee and Chairman of the Audit sub-committee. He joined the board in February 2000.

#### **CHRISTINE HILL**

Non Executive Director. Christine has been associated with the Company since its formation in 1979 and has been closely involved with the artistic direction of the Group's store design and interior layouts over the years. Christine is a member of the Remuneration sub-committee, and joined the Board in 2001.

#### **EMMA HILL**

Non Executive Director. Emma has been associated with the company since its listing on the New Zealand Stock Exchange in 1987. Emma has a bachelor of Commerce degree and an MBA degree from Bond University in Queensland.

She has held a number of management positions in the Australian company and in 2002 led the expansion of the Group into Canada as Retail General Manager. She returned to live in New Zealand in February 2007 and was appointed a Director on 23 February 2007. Member of the Remuneration sub-committee.





#### STATUTORY REPORT OF THE DIRECTORS

The Directors have pleasure in submitting to shareholders the 22nd Annual Report and audited accounts of the Company for the year ended 30 June 2009.

#### **BUSINESS ACTIVITIES**

The group's sole business activities during the 2008/09 financial year continued to be jewellery retailing and manufacturing.

#### **CONSOLIDATED FINANCIAL RESULTS**

The Group has recorded a tax paid surplus of \$69.533m for the year ended 30 June 2009 (2008 - \$25.232m). This surplus was achieved on total operating revenue of \$412.679m (2008 - \$377.554m).

The accounts for the year ended 30 June 2009 have been presented in accordance with the accounting principles and policies detailed on pages 41 to 49 of this report.

	2009	2008
	\$000	\$000
Total Operating Revenue	412,679	377,554
Surplus before tax	20,149	37,488
Taxation	49,384	(12,256)
Surplus after tax	69,533	25,232
Dividends paid	(11,490)	(10,668)
Net surplus retained	58,043	14,564

#### SHAREHOLDERS' FUNDS/RESERVES

Total Shareholders' Funds of the Group now stand at \$149.484m. Contributed equity remained at \$3.850m.

The Group's reserves at 30 June 2009 totaled \$145.634m.

	\$000
The Group's reserves at 30 June 2008 were	87,151
To which was added:	
Operating surplus after tax for the year	69,533
Exchange differences on translation of foreign operations	260
Option reserve movement	180
From which was deducted:	
Ordinary Dividends paid	(11,490)
Leaving reserves at 30 June 2009 at	145,634
These comprise:	
Retained earnings	141,008
Other reserves	4,626
	145,634

#### **ACCOUNTING POLICIES**

There have been no changes in accounting policies during the year.

#### **DIVIDENDS**

Your Directors paid an interim dividend of 1.0 cents per share, with full imputation credits and franking credits attached on the 2nd April 2009. Overseas shareholders were also paid a supplementary dividend. On the 24th August 2009, your Directors declared a final dividend of 1.5 cents per share payable on the 12th October 2009. The share register will close at 5:00pm on the 2nd October 2009 for the purpose of determining entitlement to the final dividend.

The total ordinary dividend for the year was 2.5 cents (partially imputed), (2008 - 3.2 cents). The payout represents 13.8% (2008 - 48.4%) of the tax paid profit of the Group.

#### STATUTORY REPORT OF THE DIRECTORS cont.

#### **DIRECTORS**

Mike Parsell and Murray Doyle retire by rotation and being eligible offer themselves for re-election.

#### **DIRECTORS' REMUNERATION**

Director's remuneration and all other benefits received, or due and receivable during the year was as follows:-

	<b>2009</b> \$000	<b>2008</b> \$000
Parent Company		
R.M. Hill *	\$150	\$150
M.R. Parsell *	A\$541	A\$898
G.J. Gwynne	\$75	\$75
L.W. Peters	A\$75	A\$75
M.R. Doyle	\$75	\$75
A.C. Hill	\$75	\$75
E.J. Hill	\$75	\$77

<sup>\*</sup> Executive Directors do not receive Director's fees. Executive remuneration includes salary, superannuation, bonus payments, retirement allowances and provision of a vehicle received in their capacity as employees.

#### **REMUNERATION OF EMPLOYEES**

The number of employees (not including Directors) whose remuneration exceeded \$100,000 is as follows:-

	<b>2009</b> \$000	<b>2008</b> \$000
100-110	10	20
110-120	14	19
120-130	11	18
130-140	9	9
140-150	7	7
150-160	3	5
160-170	3	9
170-180	0	1
180-190	2	3
190-200	1	3
200-210	2	1
210-220	1	0
250-260	0	1
290-300	0	1
300-310	1	0
320-330	0	1
330-340	0	1
340-350	1	0
350-360	0	1
370-380	1	0
390-400	0	1
400-410	1	1
450-460	2	0
510-520	0	1
530-540	1	0

Australian remuneration has been converted into New Zealand dollars at the exchange rate used for translating the Australian results into New Zealand dollars, 0.82 (2008 - 0.85). Canadian remuneration on the same basis at 0.70 (2008 - 0.77) and USA remuneration on the same basis at 0.58

#### **INFORMATION ON DIRECTORS**

The qualifications and experience of the Directors are shown on page 30. The Directors are responsible for the preparation of the financial statements and other information included in this Annual Report. The financial statements have been prepared in conformity with generally accepted accounting principles to give a true and fair view of the financial position of the Company and Group and the results of their operations and cash flows.

The Company appoints independent chartered accountants to audit the Financial Statements prepared by the Directors and to express an opinion on these Financial Statements. The independent auditor's report, which sets out their opinion and the basis of that opinion, is set out on page 34 of this report.

#### **DONATIONS**

The total of donations made during the year amounted to \$96,000.

#### **INTERESTS REGISTER**

There were no new entries made in the Interests Register during the year.

On behalf of the Directors,

R.M. Hill

M.R. Parsell



## PRICEWATERHOUSE COPERS 18

#### PricewaterhouseCoopers

ABN 52 780 433 757

Riverside Centre 123 Eagle Street Brisbane QLD 4000 GPO Box 150 Brisbane QLD 4001 DX 77 Brisbane Australia Telephone +61 7 3257 5000 Facsimile +61 7 3257 5999

# AUDITORS' REPORT TO THE SHAREHOLDERS OF MICHAEL HILL INTERNATIONAL LIMITED

We have audited the financial statements on pages 36 to 76. The financial statements provide information about the past financial performance and cash flows of the Company and Group for the year ended 30 June 2009 and their financial position as at that date. This information is stated in accordance with the accounting policies set out on pages 41 to 49.

This report is made solely to the Company's shareholders, as a body, in accordance with Section 205(1) of the Companies Act 1993. Our audit work has been undertaken so that we might state to the Company's shareholders those matters which we are required to state to them in an auditors' report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's shareholders as a body, for our audit work, for this report, or for the opinions we have formed.

#### **DIRECTORS' RESPONSIBILITIES**

The Company's Directors are responsible for the preparation and presentation of the financial statements which give a true and fair view of the financial position of the Company and Group as at 30 June 2009 and their financial performance and cash flows for the year ended on that date.

#### **AUDITORS' RESPONSIBILITIES**

We are responsible for expressing an independent opinion on the financial statements presented by the Directors and reporting our opinion to you.

#### **BASIS OF OPINION**

An audit includes examining, on a test basis, evidence relevant to the amounts and disclosures in the financial statements. It also includes assessing:

- (a) the significant estimates and judgements made by the Directors in the preparation of the financial statements; and
- (b) whether the accounting policies are appropriate to the circumstances of the Company and Group, consistently applied and adequately disclosed.

We conducted our audit in accordance with generally accepted auditing standards in New Zealand. We planned and performed our audit so as to obtain all the information and explanations which we considered necessary to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatements, whether caused by fraud or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

We have no relationship with or interests in the Company or any of its subsidiaries other than in our capacity as auditors and consultants in tax compliance, international tax consulting, transfer pricing and system review.

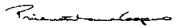
#### **UNQUALIFIED OPINION**

We have obtained all the information and explanations we have required. In our opinion:

(a) proper accounting records have been kept by the Company as far as appears from our examination of those records; and

- (b) the financial statements on pages 36 to 76:
  - (i) comply with generally accepted accounting practice in New Zealand;
  - (ii) comply with International Financial Reporting Standards; and
  - (iii) give a true and fair view of the financial position of the Company and Group as at 30 June 2009 and their financial performance and cash flows for the year ended on that date.

Our audit was completed on 24 August 2009 and our unqualified opinion is expressed as at that date.



Chartered Accountants Brisbane

I, Brett Delaney, am currently a member of The Institute of Chartered Accountants in Australia and my membership number is 74795.

PricewaterhouseCoopers was the firm appointed to undertake the audit of Michael Hill International Ltd for the year ended 30 June 2009. I was responsible for the execution of the audit and delivery of our firm's auditor's report. The audit work was completed on 24 August 2009 and an unqualified opinion was issued.

Brett Delaney
Partner

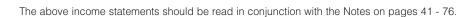
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# **INCOME STATEMENTS**

for the year ended 30 June 2009

		G	ROUP	PARENT		
	NOTES	<b>2009</b> \$000	<b>2008</b> \$000	<b>2009</b> \$000	<b>2008</b> \$000	
Revenue from continuing operations	3	412,679	377,554	321,910	13,363	
Other income	4	237	798	83	-	
Cost of goods sold		(164,765)	(140,459)	-	-	
Employee benefits expense		(102,155)	(99,219)	(261)	(402)	
Occupancy costs	5	(39,953)	(31,778)	-	-	
Depreciation and amortisation expense	5	(9,833)	(8,574)	(20)	(19)	
Loss on disposal of property, plant and equipment	5	(71)	(50)	-	-	
Other expenses		(69,656)	(55,725)	(2,644)	(2,011)	
Finance costs		(6,334)	(5,059)	-	(26)	
Profit before income tax		20,149	37,488	319,068	10,905	
Income tax benefit / (expense)	6	49,384	(12,256)	662	801	
Profit for the year		69,533	25,232	319,730	11,706	
Profit attributable to members of Michael Hill International Ltd		69,533	25,232	319,730	11,706	
Earnings per share for profit attributable to the ordinary equity holders of the Company during the year:						
Basic earnings per share	24	18.18¢	6.61¢			
Diluted earnings per share	24	18.15¢	6.60¢			



# STATEMENTS OF CHANGES IN EQUITY

for the year ended 30 June 2009

			GF	OUP		PARENT			
Attributable to members of Michael Hill International Limited	Notes	Contributed equity	Reserves	Retained profits	Total equity	Contributed equity	Reserves	Retained profits	Total equity
GROUP		\$000	\$000	\$000	\$000	\$000	\$000	\$000	\$000
Balance at 1 July 2007		4,752	(649)	68,401	72,504	4,752	38	10,581	15,371
Currency translation differences arising during the year	22(a)	-	4,653	-	4,653	-	-	-	-
Option expense through share based payments reserve	22(a)	-	224	-	224	-	224	-	224
Dividends paid	23	-	-	(10,668)	(10,668)	-	-	(10,668)	(10,668)
Net income directly recognised in equity		-	4,877	(10,668)	(5,791)	-	224	(10,668)	(10,444)
Profit for the year		-	-	25,232	25,232	-	-	11,706	11,706
Total recognised income and expense for the year		-	4,877	14,564	19,441	-	224	1,038	1,262
Issue of share capital - exercise of options	27(a)	1,230	-	-	1,230	1,230	-	-	1,230
Employee share scheme issue	27(b)	186	-	-	186	186	-	-	186
Transfer option reserve to contributed equity on exercise of options	22(a)	42	(42)	-	-	42	(42)	-	_
Shares purchased through share buy-back	21(g)	(2,360)	-	-	(2,360)	(2,360)	-	-	(2,360)
Balance at 30 June 2008		3,850	4,186	82,965	91,001	3,850	220	11,619	15,689
Currency translation differences arising during the year	22(a)	-	260	_	260	-	-	-	-
Option expense through share based payments reserve	22(a)	-	180	-	180	-	180	-	180
Dividends paid	23	-	-	(11,490)	(11,490)	-	-	(11,490)	(11,490)
Net income directly recognised in equity		-	440	(11,490)	(11,050)	-	180	(11,490)	(11,310)
Profit for the year		-	-	69,533	69,533	-	-	319,730	319,730
Total recognised income and expense for the year		-	440	58,043	58,483	-	180	308,240	308,420
Balance at 30 June 2009		3,850	4,626	141,008	149,484	3,850	400	319,859	324,109

The above statements should be read in conjunction with the Notes on pages 41 - 76.

## STATEMENT OF SEGMENTED RESULTS

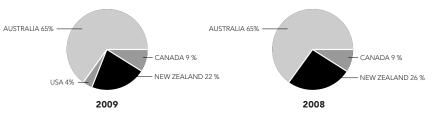
for the year ended 30 June 2009

	NEW 2	ZEALAND		AUST	RALIA		CAN	ADA		USA			GR	OUP	
	<b>2009</b> \$000	<b>2008</b> \$000	+/- %	<b>2009</b> \$000	<b>2008</b> \$000	+/- %	<b>2009</b> \$000	<b>2008</b> \$000	+/- %	<b>2009</b> \$000	<b>2008</b> \$000	+/- %	<b>2009</b> \$000	<b>2008</b> \$000	+/- %
Operating revenue															
Sales to customers	90,393	97,019	(6.8%)	269,088	247,136	8.9%	36,438	32,131	13.4%	15,646	-	-	411,565	376,286	9.4%
Unallocated revenue													434	378	14.8%
Total operating revenue_													411,999	376,664	9.4%
Segment results															
Operating surplus	14,954	18,435	(18.9%)	40,968	37,081	10.5%	(245)	1,280	(119.1%)	(5,292)	-	-	50,385	56,796	(11.3%)
Unallocated revenue less unallocated expenses													(30,236)	(19,308)	(56.6%)
Profit before income tax													20,149	37,488	(46.3%)
Income tax expense													49,384	(12,256)	502.9%
Profit for the year													69,533	25,232	175.6%
													30,000	20,202	11 010 70
Segment assets	42,231	38,605	9.4%	102,401	102,385	0.0%	19,428	20,429	(4.9%)	12,095	-	-	176,155	161,419	9.1%
Unallocated													72,391	43,616	66.0%
Total _													248,546	205,035	21.2%
Segment liabilities	5,045	3,658	(37.9%)	7,808	9,569	18.4%	381	2,235	83.0%	336	_	_	13,570	15,462	12.2%
Unallocated													85,492	98,572	13.3%
Total													99,062	114,034	13.1%
Segment acquisitions of property, plant & equipment															
and intangibles	1,988	1,123	77.0%	4,548	5,514	(17.5%)	557	2,464	(77.4%)	384	-	-	7,477	9,101	(17.8%)
Unallocated													3,068	3,034	1.1%
Total _													10,545	12,135	(13.1%)
Segment depreciation and															
amortisation expense	1,674	1,546	(8.3%)	5,153	4,509	(14.3%)	1,022	644	(58.7%)	52	-	-	7,901	6,699	(17.9%)
Unallocated													1,932	1,875	(3.0%)
Total _													9,833	8,574	(14.7%)

- 1. Michael Hill International Limited and its controlled entities operate predominantly in one business segment being the sale of jewellery and related services.
- 2. The company operates in 4 geographical segments; New Zealand, Australia, Canada and the United States of America and is managed on a global basis. In adopting NZIFRS 8 the allocation of profits to each geographical segment has changed from prior years. An additional wholesale margin is earned in each geographical segment which is now quantifiable and has been included in the segment results. The 2008 comparative has been restated.
- 3. Inter segment pricing is at arm's length or market value.
- 4. Unallocated expenses include all expenses that do not relate directly to the relevant segment and include: manufacturing activities, warehouse and distribution, general corporate expenses, interest and company tax.

The above statement should be read in conjunction with the Notes on pages 41 - 76.

## **OPERATING REVENUE BY COUNTRY**



# **BALANCE SHEETS**

as at 30 June 2009

		GF	ROUP	PARI	PARENT	
	NOTES	<b>2009</b> \$000	<b>2008</b> \$000	<b>2009</b> \$000	<b>2008</b> \$000	
ASSETS						
Current assets						
Cash and cash equivalents	7	23,529	10,013	8	11	
Trade and other receivables	8	6,420	7,317	21,192	10,522	
Inventories	9	119,105	143,708	-		
Current tax receivables	10	2,405	-	3,351	2,377	
Total current assets		151,459	161,038	24,551	12,910	
Non-current assets						
Property, plant and equipment	11	35,280	35,291	14	34	
Deferred tax assets	12	61,336	7,822	2	(1)	
Intangible assets	13	471	884	-		
Investments in subsidiaries	14	-	-	299,595	2,800	
Total non-current assets		97,087	43,997	299,611	2,833	
Total assets		248,546	205,035	324,162	15,743	
LIABILITIES						
Current liabilities						
Trade and other payables	15	35,628	36,487	53	54	
Borrowings	16	-	23,320			
Current tax liabilities	17	-	640	-		
Provisions	18	1,672	1,773	-	_	
Total current liabilities		37,300	62,220	53	54	
Non-current liabilities						
Borrowings	19	60,487	50,927	-	-	
Provisions	20	1,275	887	-		
Total non-current liabilities		61,762	51,814	-	_	
Total liabilities		99,062	114,034	53	54	
Net assets		149,484	91,001	324,109	15,689	
		173,704	31,001	024,100	15,009	
EQUITY	2.	0.050	0.050	0.050	0.050	
Contributed equity	21	3,850	3,850	3,850	3,850	
Reserves	22(a)	4,626	4,186	400	220	
Retained profits	22(b)	141,008	82,965	319,859	11,619	
Total equity		149,484	91,001	324,109	15,689	

# **CASH FLOW STATEMENTS**

for the year ended 30 June 2009

		G	ROUP	PARENT	
	NOTES	<b>2009</b> \$000	<b>2008</b> \$000	<b>2009</b> \$000	<b>2008</b> \$000
Cash flows from operating activities					
Receipts from customers (incl. of goods & services tax)		452,095	414,147	-	-
Payments to suppliers and employees (incl. of goods & services tax)		(375,149)	(375,908)	(2,595)	(2,136)
		76,946	38,239	(2,595)	(2,136)
Dividends received		-	-	321,910	13,363
Interest received		306	274	83	
Other revenue		959	825	-	
Interest paid		(6,347)	(5,222)	-	(26)
Income tax paid		(7,383)	(10,046)	(314)	(284)
Net goods and services tax paid		(16,838)	(16,307)	-	
Net cash inflow from operating activities	28	47,643	7,763	319,084	10,917
Cash flows from investing activities					
Proceeds from sale of property, plant and equipment		217	497	-	
Payments for property, plant and equipment		(10,545)	(11,939)	-	(1)
Payments for intangible assets		-	(196)	-	-
Investment in subsidiaries		-	-	(296,795)	
Net cash (outflow) from investing activities		(10,328)	(11,638)	(296,795)	(1)
Cash flows from financing activities					
Proceeds from borrowings		48,792	48,508	-	
Repayment of borrowings		(60,381)	(32,249)	-	
Proceeds from sale of treasury stock	27	-	149	-	149
Payments from share options exercised	27	-	1,230	-	1,230
Share buy-back	21	-	(2,360)	-	(2,360)
Dividends paid to company's shareholders	23	(11,490)	(10,668)	(11,490)	(10,668)
Intercompany advance		-	-	(10,833)	752
Net cash (outflow) / inflow from financing activities		(23,079)	4,610	(22,323)	(10,897)
Net increase in cash and cash equivalents		14,236	735	(34)	19
Cash and cash equivalents at the beginning of the financial year		10,013	8,426	11	5
Effects of exchange rate changes on cash and cash equivalents		(720)	852	31	(13)
Cash and cash equivalents at end of year	7	23,529	10,013	8	11
Financing arrangements	19				
Financing arrangements	19				

The above cash flow statements should be read in conjunction with the Notes on pages 41 - 76.

for the year ended 30 June 2009

## **NOTE 1** Summary of significant accounting policies

#### (a) BASIS OF PREPARATION

The financial statements for the year ended 30 June 2009 have been prepared in accordance with New Zealand Generally Accepted Accounting Practice (NZ GAAP). They comply with New Zealand equivalents to International Financial Reporting Standards (NZ IFRS), and other applicable New Zealand Financial Reporting Standards, as appropriate for profit orientated entities.

## Compliance with IFRS

New Zealand Accounting Standards include New Zealand equivalents to International Financial Reporting Standards (NZIFRS). Compliance with NZ IFRS ensures that the consolidated financial statements and notes of Michael Hill International Limited comply with International Financial Reporting Standards (IFRS). The parent entity financial statements and notes also comply with IFRS except that it has elected to apply the relief provided to parent entities in respect of certain disclosure requirements contained in NZ-IAS 32 Financial Instruments: Presentation.

The principal accounting policies adopted in the preparation of the financial report are set out below. These policies have been consistently applied to all the periods presented, unless otherwise stated

#### **Entities reporting**

The consolidated financial statements of the Group are for the economic entity comprising Michael Hill International Limited and its subsidiaries.

The Parent company and the consolidated entity are designated as profit-orientated entities for financial reporting purposes.

## Statutory base

Michael Hill International Limited is a public company registered under the Companies Act 1993 and is domiciled in New Zealand. The Company has its primary listing on the New Zealand Stock Exchange.

The financial statements have been prepared in accordance with the requirements of the Financial Reporting Act 1993 and the Companies Act 1993.

These consolidated financial statements have been approved for issue by the Board of Directors on 24 August 2009.

The reporting currency used in the preparation of these consolidated financial statements is New Zealand dollars, rounded to the nearest thousands.

#### Historical cost convention

These financial statements have been prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial assets, financial assets and liabilities (including derivative instruments) at fair value through profit or loss, certain classes of property, plant and equipment and investment property.

## Critical accounting estimates

Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances. In the Directors' opinion, there are no significant accounting estimates and judgements in preparing the accounts.

## (b) PRINCIPLES OF CONSOLIDATION Subsidiaries

The consolidated financial statements incorporate the assets and liabilities of all subsidiaries of Michael Hill International Limited ('company' or 'parent entity') as at 30 June 2009 and the results of all subsidiaries for the year then ended. Michael Hill International Limited and its subsidiaries together are referred to in these financial statements as the Group or the consolidated entity.

Subsidiaries are all those entities (including special purpose entities) over which the Group has the power to govern the financial and operating policies, generally accompanying a shareholding of more than one-half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity.

Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are de-consolidated from the date that control ceases.

The purchase method of accounting is used to account for the acquisition of subsidiaries by the Group. The cost of an acquisition is measured as the fair value of the assets given, equity instruments issued and liabilities incurred or assumed at the date of exchange, plus costs directly attributable to the acquisition. Identifiable assets acquired and liabilities and contingent liabilities assumed in a

for the year ended 30 June 2009

business combination are measured initially at their fair values at the acquisition date, irrespective of the extent of any minority interest. The excess of the cost of acquisition over the fair value of the Group's share of the identifiable net assets acquired is recorded as goodwill. If the cost of acquisition is less than the fair value of the net assets of the subsidiary acquired, the difference is recognised directly in the income statement. Investments in subsidiaries are accounted for at cost in the individual financial statements of Michael Hill International Limited.

Intercompany transactions, balances and unrealised gains on transactions between Group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

The group has formed a Trust to administer the Group's employee share scheme. The Trust is consolidated as the substance of the relationship is that the trust is controlled by the Group. Shares held by the Trust are disclosed as treasury shares and deducted from contributed equity.

## (c) SEGMENT REPORTING

A business segment is identified for a group of assets and operations engaged in providing products or services that are subject to risks and returns that are different to those of other business segments. A geographical segment is identified when products or services are provided within a particular economic environment subject to risks and returns that are different from those of segments operating in other economic environments

#### (d) FOREIGN CURRENCY TRANSLATION

## (i) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The consolidated and parent financial statements are presented in New Zealand dollars, which is the Michael Hill International Limited's functional and presentation currency.

## (ii) Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the

transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the income statement, except when deferred in equity as qualifying cash flow hedges and qualifying net investment hedges or are attributable to part of the net investment in a foreign operation.

Translation differences on non-monetary financial assets and liabilities held at fair value through profit or loss, are reported as part of the fair value gain or loss. Translation differences on non-monetary items, such as equities classified as available-for-sale financial assets, are included in the fair value reserve in equity.

## (iii) Group companies

The results and financial position of all the Group entities (none of which has the currency of a hyperinflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- assets and liabilities for each balance sheet presented are translated at the closing rate at the date of that balance sheet:
- income and expenses for each income statement are translated at average exchange rates, unless this is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the dates of the transactions: and
- all resulting exchange differences are recognised as a separate component of equity.

On consolidation, exchange differences arising from the translation of any net investment in foreign entities, and of borrowings and other currency instruments designated as hedges of such investments. are taken to shareholders' equity. When a foreign operation is sold or any borrowings forming part of the net investment are repaid, a proportionate share of such exchange differences are recognised in the income statement as part of the gain or loss on sale.

Goodwill and fair value adjustments arising on the acquisition of foreign entities are treated as assets and liabilities of the foreign entities and translated at the closing rate.

#### (e) REVENUE RECOGNITION

## (i) Sales of goods - retail

Sales of goods and services are recognised when a Group entity delivers a product or renders a service to the customer. Retail sales are usually in cash, payment plan or by credit card. The recorded revenue is the gross amount of sale (excluding GST), including any fees payable for the transaction.

It is the Group's policy to sell its products to the end customer with a right of return. Accumulated experience is used to estimate and provide for such returns at the time of sale.

#### (ii) Interest income

Interest income is recognised on a time-proportion basis using the effective interest method

## (f) INCOME TAX

The income tax expense or revenue for the period is the tax payable on the current period's taxable income based on the national income tax rate for each jurisdiction adjusted by changes in deferred tax assets and liabilities attributable to temporary differences and to unused tax losses.

Deferred tax assets and liabilities are recognised for temporary differences at the tax rates expected to apply when the assets are recovered or liabilities are settled, based on those tax rates which are enacted or substantively enacted for each jurisdiction. The relevant tax rates are applied to the cumulative amounts of deductible and taxable temporary differences to measure the deferred tax asset or liability. An exception is made for certain temporary differences arising from the initial recognition of an asset or a liability. No deferred tax asset or liability is recognised in relation to these temporary differences if they arose in a transaction, other than a business combination, that at the time of the transaction did not affect either accounting profit or taxable profit or loss.

Deferred tax is provided in full, using the liability method, on temporary differences between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements.

Deferred tax liabilities and assets are not recognised for temporary differences between the carrying amount and tax bases of investments in controlled entities where the parent entity is able to control the timing of the reversal of the temporary differences and it is probable that the differences will not reverse in the foreseeable future.

Current and deferred tax balances attributable to amounts recognised directly in equity are also recognised directly in equity.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority. Current tax assets and liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

#### (g) LEASES

Leases of property, plant and equipment where the Group, as lessee, has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the lease's inception at the fair value of the leased property or, if lower, the present value of the minimum lease payments. The corresponding rental obligations, net of finance charges, are included in other short term and long term payables. Each lease payment is allocated between the liability and finance charges. The finance cost is charged to the income statement over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The property, plant and equipment acquired under finance leases is depreciated over the shorter of the asset's useful life and the lease term.

Leases in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases (note 29). Payments made under operating leases (net of any incentives received from the lessor) are charged to the income statement on a straight-line basis over the period of the lease.

#### IMPAIRMENT OF ASSETS

At each annual reporting date (or more frequently if events or changes in circumstances indicate that they might be impaired), the Group assesses whether there is any indication that an asset may be impaired. Where such an indication is identified, the Group estimates the recoverable amount of the asset and recognises an impairment loss where the recoverable amount is less than the carrying amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value-in-use.

In addition, at least annually, goodwill and intangible assets with indefinite useful lives are tested for impairment by comparing their estimated recoverable amounts with their carrying amounts. Where the recoverable amount exceeds the carrying amount of an asset, an impairment loss is recognised.

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### (i) CASH AND CASH EQUIVALENTS

Cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value. Bank overdrafts are shown within borrowings in current liabilities on the balance sheet.

## TRADE RECEIVABLES

Trade receivables are recognised initially at fair value and subsequently measured at amortised cost, less provision for doubtful debts.

Collectibility of trade receivables is reviewed on an ongoing basis. Debts which are known to be uncollectible are written off. A provision for doubtful receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of receivables. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. Cash flows relating to short-term receivables are not discounted if the effect of discounting is immaterial. The amount of the provision is recognised in the income statement

## (k) INVENTORIES

Raw materials and stores, work in progress and finished goods are stated at the lower of cost and net realisable value. Cost comprises direct materials, direct labour and an appropriate proportion of variable and fixed overhead expenditure, the latter being allocated on the basis of normal operating capacity. Costs are assigned to individual items of inventory on the basis of weighted average costs. Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

## NON-CURRENT ASSETS (OR DISPOSAL GROUPS) HELD FOR SALE

Non-current assets (or disposal groups) are classified as held for sale and stated at the lower of their carrying amount and fair value less costs to sell if their carrying amount will be recovered principally through a sale transaction rather than through continuing use.

An impairment loss is recognised for any initial or subsequent write down of the asset (or disposal group) to fair value less costs

to sell. A gain is recognised for any subsequent increases in fair value less costs to sell of an asset (or disposal group), but not in excess of any cumulative impairment loss previously recognised. A gain or loss not previously recognised by the date of the sale of the non-current asset (or disposal group) is recognised at the date of derecognition.

Non-current assets (including those that are part of a disposal group) are not depreciated or amortised while they are classified as held for sale. Interest and other expenses attributable to the liabilities of a disposal group classified as held for sale continue to be recognised.

Non-current assets classified as held for sale and the assets of a disposal group classified as held for sale are presented separately from the other assets in the balance sheet. The liabilities of a disposal group classified as held for sale are presented separately from other liabilities in the balance sheet.

#### (m) INVESTMENTS AND OTHER FINANCIAL ASSETS

The Group classifies its investments in the following categories: financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments and available-for-sale financial assets. The classification depends on the purpose for which the investments were acquired. Management determines the classification of its investments at initial recognition and re-evaluates this designation at each reporting date.

## (i) Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are financial assets held for trading. A financial asset is classified in this category if acquired principally for the purpose of selling in the short term. Derivatives are classified as held for trading unless they are designated as hedges. Assets in this category are classified as current assets.

#### (ii) Loans and receivables

Loans and receivables are non derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for those with maturities greater than 12 months after the reporting date which are classified as non-current assets. Loans and receivables are included in trade and other receivables in the balance sheet (note 8).

### (iii) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Group's management has the positive intention and ability to hold to maturity.

#### (iv) Available for sale financial assets

Available-for-sale financial assets, comprising principally marketable equity securities, are non-derivatives that are either designated in this category or not classified in any of the other categories. They are included in non-current assets unless management intends to dispose of the investment within 12 months of the reporting date.

Regular purchases and sales of investments are recognised on trade-date, the date on which the Group commits to purchase or sell the asset. Investments are initially recognised at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group has transferred substantially all the risks and rewards of ownership.

Available-for-sale financial assets and financial assets at fair value through profit and loss are subsequently carried at fair value. Loans and receivables and held-to-maturity investments are carried at amortised cost using the effective interest method. Realised and unrealised gains and losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are included in the income statement in the period in which they arise. Unrealised gains and losses arising from changes in the fair value of non monetary securities classified as available-for-sale are recognised in equity in the availablefor-sale investments revaluation reserve.

The Group assesses at each balance date whether there is objective evidence that a financial asset or group of financial assets is impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss (measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in profit or loss) is removed from equity and recognised in the income statement. Impairment losses recognised in the income statement on equity instruments classified as available-for-sale are not reversed through the income statement.



#### (n) DERIVATIVES

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently remeasured to their fair value at each reporting date. The method of recognising the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so, the nature of the item being hedged. The Group designates certain derivatives as either; (1) hedges of the fair value of recognised assets or liabilities or a firm commitment (fair value hedge); or (2) hedges of highly probable forecast transactions (cash flow hedges).

The Group documents at the inception of the transaction the relationship between hedging instruments and hedged items, as well as its risk management objective and strategy for undertaking various hedge transactions. The Group also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions have been and will continue to be highly effective in offsetting changes in fair values or cash flows of hedged items.

The fair values of various derivative financial instruments used for hedging purposes are disclosed in movements in the hedging reserve in shareholders' equity are shown in:

### (i) Fair value hedge

Changes in the fair value of derivatives that are designated and qualify as fair value hedges are recorded in the income statement, together with any changes in the fair value of the hedged asset or liability that are attributable to the hedged risk.

## (ii) Cash flow hedge

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognised in equity in the hedging reserve. The gain or loss relating to the ineffective portion is recognised immediately in the income statement.

Amounts accumulated in equity are recycled in the income statement in the periods when the hedged item will affect profit or loss. However, when the forecast transaction that is hedged results in the recognition of a non-financial asset or a non-financial liability, the gains and losses previously deferred in equity are transferred from equity and included in the initial measurement of the cost of the asset.



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When a hedging instrument expires or is sold or terminated, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognised when the forecast transaction is ultimately recognised in the income statement. When a forecast transaction is no longer expected to occur, the cumulative gain or loss that was reported in equity is immediately transferred to the income statement.

#### (o) FAIR VALUE ESTIMATION

The fair value of financial assets and financial liabilities must be estimated for recognition and measurement or for disclosure purposes.

The fair value of interest-rate swaps is calculated as the present value of the estimated future cash flows. The fair value of forward exchange contracts is determined using forward exchange market rates at the balance sheet date.

The carrying value less impairment provision of trade receivables and payables are assumed to approximate their fair values due to their short-term nature. The fair value of financial liabilities for disclosure purposes is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Group for similar financial instruments.

## PROPERTY, PLANT AND EQUIPMENT

All property, plant and equipment is stated at historical cost less depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Land is not depreciated. Depreciation on other assets is calculated using the straight line method to allocate their cost or revalued amounts. net of their residual values, over their estimated useful lives, as follows:

 Plant & equipment 5 - 6 years Motor vehicles 4 - 5 years • Furniture, fittings and equipment 6 years Leasehold improvements 6 - 10 years The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (note 1(h)).

Gains and losses on disposals are determined by comparing proceeds with the carrying amount. These are included in the income statement.

## (g) INTANGIBLE ASSETS

#### (i) Goodwill

Goodwill represents the excess of the cost of an acquisition over the fair value of the Group's share of the net identifiable assets of the acquired subsidiary/associate at the date of acquisition. Goodwill on acquisitions of subsidiaries is included in intangible assets. Goodwill on acquisitions of associates is included in investments in associates. Goodwill is not amortised. Instead, goodwill is tested for impairment annually, or more frequently if events or changes in circumstances indicate that it might be impaired, and is carried at cost less accumulated impairment losses. Gains and losses on the disposal of an entity include the carrying amount of goodwill relating to the entity sold.

Goodwill is allocated to cash generating units for the purpose of impairment testing. Each of these cash generating units represents the Group's investment in each country of operation by each primary reporting segment.

## (ii) Computer software

Acquired computer software licences are capitalised on the basis of the costs incurred to acquire and bring to use the specific software. These costs are amortised over their estimated useful lives (three to five years).

Costs associated with developing or maintaining computer software programmes are recognised as an expense as incurred. Costs that are directly associated with the production of identifiable and unique software products controlled by the Group, and that will probably generate economic benefits exceeding costs beyond one year, are recognised as intangible assets. Direct costs include the software development employee costs and an appropriate portion of relevant overheads.

Computer software development costs recognised as assets are amortised over their estimated useful lives (not exceeding five years).

#### (r) TRADE AND OTHER PAYABLES

These amounts represent liabilities for goods and services provided to the Group prior to the end of the financial year which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition.

Deferred income represents lease incentives for entering new lease agreements. These amounts are taken to revenue over the life of the lease

#### (s) BORROWINGS

Borrowings are initially recognised at fair value plus transaction costs incurred. Borrowings are subsequently measured at amortised cost. Any difference between the proceeds (net of transaction costs) and the redemption amount is recognised in the income statement over the period of the borrowings using the effective interest method.

Borrowings are removed from the balance sheet when the obligation specified in the contract is discharged, cancelled or expired. The difference between the carrying amount of a financial liability that has been extinguished or transferred to another party and the consideration paid, including any non-cash assets transferred or liabilities assumed, is recognised in other income or other expenses.

Borrowings are classified as current liabilities when repayment is due within twelve months.

## **PROVISIONS**

Provisions for legal claims and sales returns are recognised when the Group has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognised even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provisions are measured at the present value of management's best estimate of the expenditures required to settle the present obligation at the balance sheet date. The discount rate used to determine the present value reflects current market assessments

of the time value of money and the risks specific to the liability. The increase in the provision due to passage of time is recognised as interest expense.

#### **EMPLOYEE BENEFITS**

## (i) Wages and salaries, and annual leave

Liabilities for wages and salaries, including non-monetary benefits and annual leave expected to be settled within 12 months of the reporting date are recognised in other pavables in respect of employees' services up to the reporting date and are measured at the amounts expected to be paid when the liabilities are settled.

## (ii) Long service leave

The liability for long service leave is recognised in the provision for employee benefits and measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

### (iii) Retirement benefit obligations

All Australian and Canadian employees of the Group are entitled to benefits on retirement, disability or death from the Group's defined contribution superannuation plans. The defined contribution superannuation plans receive fixed contributions from Group companies and the Group's legal or constructive obligation is limited to these contributions.

Contributions to the defined contribution fund are recognised as an expense as they become payable. Prepaid contributions are recognised as an asset to the extent that a cash refund or a reduction in the future payments is available.

### (iv) Share-based payments

Share-based compensation benefits are provided to employees via the Michael Hill International Limited Employee Share Scheme and from time to time options are issued to executives of Michael Hill International Limited in accordance with the company constitution. The fair value of options granted is recognised as an employee benefit expense with a corresponding increase in equity.

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The fair value is measured at grant date and recognised over the period during which the employees become unconditionally entitled to the options. The fair value at grant date is independently determined using a Black Scholes option pricing model that takes into account the exercise price, the term of the option, the impact of dilution, the share price at grant date and expected price volatility of the underlying share, the expected dividend yield and the risk free interest rate for the term of the option.

The fair value of the options granted is adjusted to reflect market vesting conditions, but excludes the impact of any non-market vesting conditions (for example, profitability and sales growth targets). Nonmarket vesting conditions are included in the assumptions about the number of options that are expected to become exercisable. At each balance sheet date, the entity revises its estimate of the number of options that are expected to become exercisable. The employee benefit expense recognised each period takes into account the most recent estimate. The impact of the revision to original estimates, if any, is recognised in the income statement with a corresponding adjustment to equity.

Upon the exercise of options, the balance of the share-based payments reserve relating to those options is transferred to share capital. Proceeds received net of any directly attributable transaction costs are credited to share capital when the options are exercised. The ten percent discount on the market value of shares issued to employees under the employee share scheme is recognised as an employee benefits expense when the employees become entitled to the shares.

## (v) Profit-sharing and bonus plans

The Group recognises a liability and an expense for bonuses and profit-sharing based on a formula that takes into consideration the profit attributable to the company's shareholders after certain adjustments. The Group recognises a provision where contractually obliged or where there is a past practice that has created a constructive obligation.

## (v) CONTRIBUTED EQUITY

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds. Incremental costs directly attributable to the issue of new shares or options for the acquisition of a business are included in the cost of the acquisition as part of the purchase consideration.

If the entity reacquires its own equity instruments, e.g. as the result of a share buy-back, those instruments are deducted from equity until the associated shares are cancelled, reissued or disposed of. No gain or loss is recognised in the profit or loss and the consideration paid including any directly attributable incremental costs (net of income taxes) is recognised directly in equity.

## (w) DIVIDENDS

Provision is made for the amount of any dividend declared, being appropriately authorised and no longer at the discretion of the entity, on or before the end of the financial year but not distributed at balance date.

#### (x) EARNINGS PER SHARE

## (i) Basic earnings per share

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the company, excluding any costs of servicing equity other than ordinary shares, by the weighted average number of ordinary shares outstanding during the financial year, adjusted for bonus elements in ordinary shares issued during the year.

## (ii) Diluted earnings per share

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares and the weighted average number of shares assumed to have been issued for no consideration in relation to dilutive potential ordinary shares.



## (y) STANDARDS, AMENDMENTS AND INTERPRETATIONS TO EXISTING STANDARDS THAT ARE NOT YET EFFECTIVE

Certain new standards, amendments and interpretations to existing standards have been published that are mandatory for the Group's accounting periods beginning on or after 1 January 2010 or later periods but which the Group has not early adopted:

- NZ IFRS 3 (Amendment) 'Business Combinations' (effective from 1 July 2009). The amendment includes a number of updates including the requirement that all costs relating to a business combination must be expensed and subsequent remeasurement of the business combination must be put through the profit and loss.
- . NZ IAS 1 (Amendment) 'Presentation of Financial Statements'. NZ IAS 1 requires the presentation of a statement of comprehensive income and makes changes to the statement of changes in equity, but will not effect any of the amounts recognised in the financial statements. If an entity has made a prior period adjustment or has reclassified items in the financial statements, it will need to disclose a third balance sheet (statement of financial position), this one being as at the beginning of the comparative period. The Group intends to apply the revised standard from 1 July 2009.

## **NOTE 2** Financial risk management

The Group's activities expose it to a variety of financial risks: market risk (including currency risk, interest rate risk and price risk), credit risk and liquidity risk. The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects on the financial performance of the Group. The Group uses derivative financial instruments such as foreign exchange contracts and interest rate swaps to hedge certain risk exposures. Derivatives are exclusively used for hedging purposes, i.e. not as trading or other speculative instruments. The Group uses different methods to measure different types of risk to which it is exposed. These methods include sensitivity analysis in the case of interest rate, foreign exchange and other price risks and aging analysis for credit risk.

The Board of Directors are responsible for risk management. The Group's overall risk management program includes a focus on financial risk including the unpredictability of financial markets and foreign exchange risk.

The policies are implemented by the central finance function that undertakes regular reviews to enable prompt identification of financial risks so that appropriate actions may be taken.

## (a) MARKET RISK

## (i) Foreign exchange risk

Foreign exchange risk arises from future commercial transactions and recognised assets and liabilities that are denominated in a currency that is not the entity's functional currency and net investments in foreign operations.

The Group operates internationally and is exposed to foreign exchange risk arising from various currency exposures. Where it considers appropriate, the Group enters into forward foreign exchange contracts to buy specified amounts of various foreign currencies in the future at a predetermined exchange rate. The contracts are entered into to hedge future purchase commitments denominated in foreign currencies.

for the year ended 30 June 2009

The Group's exposure to foreign currency risk at the reporting date was as follows:		30 June 200	9	30 June 2008			
	<b>USD</b> \$000	<b>AUD</b> \$000	<b>CAD</b> \$000	<b>USD</b> \$000	<b>AUD</b> \$000	<b>CAD</b> \$000	
Cash and cash equivalents	2,205	4,547	1,623	-	3,199	1,067	
Trade receivables	5	1,600	314	-	3,325	224	
Commercial bills	-	49,400	-	-	58,900	-	
Trade payables	5,043	3,663	242	3,063	4,656	618	

The parent entity's financial assets and liabilities are denominated in New Zealand dollars.

## Group sensitivity

The Group's principal foreign currency exposures arise from the purchase of overseas sourced products that are primarily invoiced in US dollars. Based on the US dollar trade payables due for payment at 30 June 2009, had the Australian dollar weakened/strengthened by 10% against the US dollar with all other variables held constant, the Group's pre tax profit for the year would have been NZ\$846,000 lower / NZ\$692,000 higher (2008: NZ\$447,000 lower / NZ\$366,000 higher).

The Group does not hedge either economic exposure or the translation exposure arising from the profits, assets and liabilities of Australia, Canada and United States. The effect on the FX translation reserve is contained in note 22.

## (ii) Cash flow and fair value interest rate risk

The Group's main interest rate risk arises from long-term borrowings. Borrowings issued at variable rates expose the Group to cash flow interest rate risk. Borrowings issued at fixed rates expose the Group to fair value interest rate risk. Group policy is to maintain a minimum 50% in fixed rate instruments. All the Group's borrowings are denominated in Australian Dollars.

As at the reporting date, the Group had the following variable rate borrowings:

As at the reporting date, the droup had the following variable rate borrowings.	30 Ju	ine 2009	2008	
	Weighted average interest rate	Balance	Weighted average interest rate	Balance
	%	AUD \$000	%	AUD \$000
Commercial bills		-	8.06%	13,000
Net exposure to cash flow interest rate risk		-		13,000

An analysis by maturities and a summary of the terms and conditions is in note 19.

## Group sensitivity

At 30 June 2009, if interest rates had changed by -/+100 basis points from the year end rates with all other variables held constant, pre tax profit for the year would have been NZ\$605,000 lower/higher (2008: NZ\$742,000 lower/higher), mainly as a result of higher/lower interest expense on commercial bills.

#### (b) CREDIT RISK

Credit risk is managed on a Group basis and refers to the risk of a counterparty failing to discharge an obligation. In the normal course of business, the Group incurs credit risk from trade receivables and transactions with financial institutions. The Group places its cash and short term deposits with only high credit quality financial institutions. Sales to retail customers are required to be settled via cash, major credit cards or passed onto various credit providers in each country.

### (c) LIQUIDITY RISK

The Group maintains prudent liquidity risk management with sufficient cash and marketable securities and the availability of funding through an adequate amount of committed credit facilities.

Please see note 19 for more information on the Group's borrowings, financing arrangements and interest rate exposures.

### (d) CASH FLOW AND FAIR VALUE RISK

As the Group has no significant interest-bearing assets, the Group's income and operating cash flows are substantially independent of changes in market interest rates.

#### (e) CAPITAL RISK MANAGEMENT

The main objective of capital risk management is to ensure the Group operates as a going concern, meets debts as they fall due, maintains the best possible capital structure, and reduces the cost of capital. Group capital is regarded as equity as shown in the balance sheet. To maintain or alter the capital structure the Group has the ability to review the size of the dividends paid to shareholders, return capital or issue new shares, reduce or increase debt or sell assets.

There are a number of external bank covenants in place relating to debt facilities. These covenants are calculated and reported to the bank semi-annually. The principal covenants relating to capital management are the earnings before interest and taxation (EBIT) fixed cover charge ratio, the consolidated debt to earnings before interest, taxation, depreciation and amortisation (EBITDA) and consolidated debt to capitalisation. There have been no breaches of these covenants or events of review for the current or prior period.

	GI	ROUP	PARI	ENT
NOTE 3 Revenue	<b>2009</b> \$000	<b>2008</b> \$000	<b>2009</b> \$000	<b>2008</b> \$000
From continuing operations:				
Sales revenue	411,999	376,664	-	
Interest revenue	290	270	-	-
Intercompany dividends	-	-	321,910	13,363
Rent income	104	106	-	-
Other revenue	286	514	-	-
	412,679	377,554	321,910	13,363

	GR	PARENT		
NOTE 4 Other income	<b>2009</b> \$000	<b>2008</b> \$000	<b>2009</b> \$000	<b>2008</b> \$000
Net foreign exchange gains (net loss in 2009 - see note 5)	-	562	-	_
Other income	237	236	83	-
	237	798	83	-

for the year ended 30 June 2009

	GR	OUP	PARENT	
NOTE 5 Expenses	<b>2009</b> \$000	<b>2008</b> \$000	<b>2009</b> \$000	<b>2008</b> \$000
Profit before income tax includes the following specific expenses:				
Depreciation				
Leasehold improvements	5,270	4,453	-	-
Furniture and fittings	1,534	1,291	-	-
Plant and equipment	2,293	2,027	2	2
Motor vehicles	304	286	18	17
Total depreciation	9,401	8,057	20	19
Amortisation				
Software	432	517	-	-
Total amortisation	432	517	-	
Total depreciation and amortisation	9,833	8,574	20	19
Impairment of property, plant and equipment	246	-	-	-
Net loss on disposal of property, plant and equipment	71	50	-	-
Rental expense relating to operating leases	39,953	31,778	-	-
Defined contribution superannuation expense	5,684	5,540	-	-
Net foreign exchange losses (net gain for Group in 2008 - see note 4)	1,822	-	133	12
Donations	96	77	-	-





## Remuneration of auditors

During the year the following fees were paid or payable for services provided by the auditor of the parent entity, its related practices and non-related audit firms:

	GRO	PAREI	PARENT	
	<b>2009</b> \$000	<b>2008</b> \$000	<b>2009</b> \$000	<b>2008</b> \$000
(a) Assurance services		****	****	
Audit services PricewaterhouseCoopers Australian Firm				
Audit and review of financial reports and other audit work	308	292	-	
Total remuneration for audit services	308	292	-	-
Total remuneration for assurance services	308	292	-	-
(b) Taxation Services				
PricewaterhouseCoopers Australian Firm				
Tax compliance services, including review of company income tax returns	204	113	-	_
Corporate planning and related tax advice for the Group	788	378	-	-
Related practices of PricewaterhouseCoopers Australian firm				
Tax compliance services, including review of company income tax returns	308	109	-	-
Corporate planning and related tax advice for the Group	614	432	-	-
Total remuneration for taxation services	1,914	1,032	-	
(c) Advisory services				
PricewaterhouseCoopers Australian Firm				
System reviews	87	118	-	-
Total remuneration for advisory services	87	118	-	
	2,309	1,442	-	_



	GR	OUP	PARENT		
NOTE 6 Income tax expense	<b>2009</b> \$000	<b>2008</b> \$000	<b>2009</b> \$000	<b>2008</b> \$000	
(a) Income tax expense					
Current tax	4,906	11,990	(659)	(809)	
Deferred tax	(53,708)	920	(3)	(2)	
(Over) / under provided in prior years	(582)	(654)	-	10	
Income tax (benefit) / expense	(49,384)	12,256	(662)	(801)	
Deferred income tax expense / (revenue) included					
in income tax expense comprises decrease / (increase) in deferred tax assets (note 12)	(53,708)	920	(3)	(2)	
, ,					
(b) Numerical reconciliation of income tax expense to prima facie tax payable					
Profit from continuing operations before income tax expense	20,149	37,488	319,068	10,905	
Tax at the New Zealand tax rate of 30% (2008 - 33%)	6,045	12,371	95,720	3,599	
Tax effect of amounts which are not deductible (taxable)					
in calculating taxable income:					
Exchange differences		40	-	-	
Non deductible entertainment expenditure	67	147	-	-	
Non deductible legal expenditure	191	-	191		
Investment allowance	(170)	-	-		
Share of partnership	(3,946)	-	-	_	
Dividends not assessable	-	-	(96,573)	(4,410)	
Sundry items	93	-	-		
	2,280	12,558	(662)	(811)	
Difference in overseas tax rates	(44)	(396)	-	_	
Change in tax rate on deferred tax balance	6	293	-	_	
(Over) / under provision in prior years	266	(654)	-	10	
Prior year deferred tax not previously recognised	168	455	-		
Tax losses not recognised	882	-	-	_	
Future tax deductions for intellectual property rights	(52,942)	-	-	_	
	(51,664)	(302)	-	10	
Income tax (benefit) / expense	(49,384)	12,256	(662)	(801)	
(c) Tax losses					
Unused tax losses for which no deferred tax has been recognised	2,939	-	<u> </u>		
Potential tax benefit @ 34%	999	-	-		

All unused tax losses were incurred by the USA entity.

	GRO	OUP	PARENT	
NOTE 7 Current assets - Cash and cash equivalents	<b>2009</b> \$000	<b>2008</b> \$000	<b>2009</b> \$000	<b>2008</b> \$000
Cash at bank and in hand	12,529	6,513	8	11
Deposits at call	11,000	3,500	-	_
	23,529	10,013	8	11

## (a) Cash at bank and on hand

Cash at bank and on hand are non-interest bearing.

## (b) Deposits at call

Deposits at call bear a floating interest rate of 2.50% (2008: 8.25%).

	GRO	PARENT		
NOTE 8 Current assets - Trade and other receivables	<b>2009</b> \$000	<b>2008</b> \$000	<b>2009</b> \$000	<b>2008</b> \$000
Trade receivables	4,006	4,638	-	-
Provision for doubtful receivables	(1,098)	(773)	-	_
	2,908	3,865	-	
Other receivables	1,892	2,410	-	_
Prepayments	1,620	1,042	-	-
Related party receivables	-	-	21,192	10,522
	6,420	7,317	21,192	10,522

## (a) Trade receivables

Trade receivables are from sales made to customers mainly through third party credit providers.

## (b) Bad and doubtful trade receivables

All trade receivables past due have been impaired. The Group has recognised a loss of \$796,000 (2008: \$930,000) in respect of bad and doubtful trade receivables during the year ended 30 June 2009. The loss has been included in 'other expenses' in the income statement.

## (c) Other receivables

Other receivables relate to supplier rebates, security deposits, key money and other sundry receivables.

## (d) Related party receivables

Related party receivables are designated short term with no fixed repayment date.

## (e) Effective interest rates

All receivables are non-interest bearing.

for the year ended 30 June 2009

	GF	GROUP		
NOTE 9 Current assets - Inventories	<b>2009</b> \$000	<b>2008</b> \$000	<b>2009</b> \$000	<b>2008</b> \$000
Raw materials	7,234	7,914	-	-
Finished goods	104,527	128,766	-	-
Packaging	2,043	2,077	-	-
Display materials	5,301	4,951	-	-
	119,105	143,708	-	-

## Inventory expense

Inventories recognised as an expense during the year ended 30 June 2009 amounted to \$164,765,000 (2008: \$140,459,000). All inventories are held at cost.

	GF	PARENT		
NOTE 10 Current assets - Current tax receivables	<b>2009</b> \$000	<b>2008</b> \$000	<b>2009</b> \$000	<b>2008</b> \$000
Income tax	2,405	-	3,351	2,377



NOTE 11 Non-current assets - Property, plant and equipment

	Plant and equipment \$000	Fixtures and fittings	Motor vehicles \$000	Leasehold improvements \$000	Total \$000
GROUP		\$000	\$000	2000	\$000
At 1 July 2007					
Cost	13,154	8,862	1,719	29,478	53,213
Accumulated depreciation	(7,062)	(4,117)	(606)	(12,680)	(24,465)
Net book amount	6,092	4,745	1,113	16,798	28,748
Year ended 30 June 2008					
Opening net book amount	6,092	4,745	1,113	16,798	28,748
Exchange differences	760	669	103	1,676	3,208
Additions	2,893	2,001	142	6,903	11,939
Disposals	(263)	(57)	(214)	(13)	(547)
Depreciation charge	(2,027)	(1,291)	(286)	(4,453)	(8,057)
Closing net book amount	7,455	6,067	858	20,911	35,291
At 30 June 2008					
Cost	14,231	10,775	1,606	36,878	63,490
Accumulated depreciation	(6,776)	(4,708)	(748)	(15,967)	(28,199)
Net book amount	7,455	6,067	858	20,911	35,291
GROUP					
Year ended 30 June 2009					
Opening net book amount	7,455	6,067	858	20,911	35,291
Exchange differences	(189)	(166)	(17)	(439)	(811)
Additions	2,853	1,795	384	5,513	10,545
Additions - make good asset	-	-	-	190	190
Disposals	(5)	(10)	(241)	(32)	(288)
Depreciation charge	(2,293)	(1,534)	(304)	(5,270)	(9,401)
Impairment charge	(41)	(48)	-	(157)	(246)
Closing net book amount	7,780	6,104	680	20,716	35,280
At 30 June 2009					
Cost	16,718	12,250	1,282	41,601	71,851
Accumulated depreciation	(8,938)	(6,146)	(602)	(20,885)	(36,571)
Net book amount	7,780	6,104	680	20,716	35,280

for the year ended 30 June 2009

	Plant and equipment \$000	Motor vehicles \$000	Total \$000
PARENT		Φ000	\$000
At 1 July 2007			
Cost	30	89	119
Accumulated depreciation	(25)	(42)	(67)
Net book amount	5	47	52
Year ended 30 June 2008			
Opening net book amount	5	47	52
Additions	1	-	1
Disposals		-	
Depreciation charge	(2)	(17)	(19)
Closing net book amount	4	30	34
At 30 June 2008			
Cost	31	89	120
Accumulated depreciation	(27)	(59)	(86)
Net book amount	4	30	34
PARENT			
Year ended 30 June 2009			
Opening net book amount	4	30	34
Additions	-	-	_
Disposals	<del></del>	-	_
Depreciation charge	(2)	(18)	(20)
Closing net book amount	2	12	14
At 30 June 2009			
Cost	31	89	120
Accumulated depreciation	(29)	(77)	(106)
Net book amount	2	12	14





	GRO	OUP	PARENT	
NOTE 12 Non-current assets - Deferred tax asset	<b>2009</b> \$000	<b>2008</b> \$000	<b>2009</b> \$000	<b>2008</b> \$000
The balance comprises temporary differences attributable to:				
Amounts recognised in profit or loss				
Doubtful debts	329	232	-	-
Fixed assets	55,308	2,495	2	(1)
Unearned income	73	76	-	
Employee benefits	2,224	2,131	-	
Retirement benefit obligations	145	241	-	
Provision for warranties and legal costs	173	213	-	
Other provisions	847	358	-	
Unrealised foreign exchange losses	473	(427)	-	
Operating leases	875	637	-	
Inventories	-	1,329	-	
Prepayments	(147)	(158)	-	
Tax losses*	1,036	695	-	
Net deferred tax assets	61,336	7,822	2	(1)
Movements:				
Opening balance at 1 July	7,822	7,938	(1)	(3)
Credited / (charged) to the income statement (note 6)	53,708	(920)	3	2
Prior year adjustment	(28)	-	-	
Foreign exchange differences	(166)	804	-	
Closing balance at 30 June	61,336	7,822	2	(1)
Expected settlement:				
Within 12 months	2,979	4,168	(1)	(1)
In excess of 12 months	58,357	3,654	3	
	61,336	7,822	2	(1)

<sup>\*</sup>The deferred tax asset attributable to tax losses does not exceed taxable amounts arising from the reversal of existing assessable temporary differences.

for the year ended 30 June 2009

NOTE 13 Non-current assets - Intangible assets	Computer software \$000	Total \$000
GROUP		
At 1 July 2007		
Cost	3,763	3,763
Accumulated amortisation	(2,558)	(2,558)
Net book amount	1,205	1,205
Year ended 30 June 2008		
Opening net book amount	1,205	1,205
Additions	196	196
Amortisation charge*	(517)	(517)
Closing net book amount	884	884
At 30 June 2008		
Cost	3,959	3,959
Accumulated amortisation	(3,075)	(3,075)
Net book amount	884	884
Year ended 30 June 2009		
Opening net book amount	884	884
Exchange differences	19	19
Additions		_
Amortisation charge*	(432)	(432)
Closing net book amount	471	471
At 30 June 2009		
Cost	4,005	4,005
Accumulated amortisation	(3,534)	(3,534)
Net book amount	471	471

<sup>\*</sup> Amortisation of \$432,000 (2008: \$517,000) is included in depreciation and amortisation expense in the income statement. The parent has no intangible assets.





		GROUP		PARENT	
NOTE 14 Non-current assets - Investments in subsidiaries	_	<b>2009</b> \$000	<b>2008</b> \$000	<b>2009</b> \$000	<b>2008</b> \$000
Shares in subsidiaries		-	-	299,595	2,800

The subsidiaries of Michael Hill International Limited are set out in note 26. All investments in subsidiary companies are eliminated on consolidation.

	GR	OUP	PARENT	
NOTE 15 Current liabilities - Trade and other payables	<b>2009</b> \$000	<b>2008</b> \$000	<b>2009</b> \$000	<b>2008</b> \$000
Trade payables	25,083	23,630	-	(1)
Accrued expenses	1,593	3,378	-	_
Deferred Income	504	287	-	_
Other payables	8,448	9,192	53	55
	35,628	36,487	53	54

	GR	OUP	PAREN	PARENT	
NOTE 16 Current liabilities - Borrowings	<b>2009</b> \$000	<b>2008</b> \$000	<b>2009</b> \$000	<b>2008</b> \$000	
Secured					
Bank loans	_	23,320	-	-	
Total current borrowings	-	23,320	-	-	

Details of the security relating to each of the secured liabilities and further information on the bank overdrafts and bank loans are set out in note 19.

	GRO	DUP	PARENT	
NOTE 17 Current liabilities - Current tax liabilities	<b>2009</b> \$000	<b>2008</b> \$000	<b>2009</b> \$000	<b>2008</b> \$000
Income tax		640	-	_
	-	640	-	-

for the year ended 30 June 2009

	GR	OUP	PARENT		
NOTE 18 Current liabilities - Provisions	<b>2009</b> \$000	<b>2008</b> \$000	<b>2009</b> \$000	<b>2008</b> \$000	
Employee benefits - long service leave	995	1,068	-	_	
Returns provision	625	648	-	_	
Make good provision	52	57	-	_	
	1,672	1,773	-	_	

## (a) Employee benefits - long service leave

The liability for long service leave is measured as the present value of expected future payments to be made in respect of services provided by employees up to the reporting date using the projected unit credit method. Consideration is given to expected future wage and salary levels, experience of employee departures and periods of service. Expected future payments are discounted using market yields at the reporting date on national government bonds with terms to maturity and currency that match, as closely as possible, the estimated future cash outflows.

## (b) Returns provision

Provision is made for the estimated sale returns for the Group's 30 day change of mind policy. Management estimates the provision based on historical sale return information and any recent trends that may suggest future claims could differ from historical amounts.

## (c) Make good provision

The Group has an obligation to restore certain leasehold sites to their original condition when the lease expires. This provision represents the present value of the expected future make good commitment. Amounts charged to the provision represent both the cost of make good costs incurred and the costs incurred which mitigate the final liability prior to the lease expiry.

## (d) Movements in provisions

Movements in each class of provision during the financial year are set out below:

	Employee benefits	Returns provision	Make good provision	Total
Group - 2009	\$000	\$000	\$000	\$000
Carrying amount at start of year	1,068	648	57	1,773
Additional provisions recognised	283	635	-	918
Amounts incurred and charged	(324)	(654)	-	(978)
Exchange differences	(32)	(4)	(5)	(41)
Carrying amount at end of year	995	625	52	1,672

	GR	OUP	PARENT	
NOTE 19 Non-current liabilities - Borrowings	<b>2009</b> \$000	<b>2008</b> \$000	<b>2009</b> \$000	<b>2008</b> \$000
Secured				
Bank loans	60,487	50,927	-	
Total non-current borrowings	60,487	50,927	-	

## (a) Assets pledged as security

These advances, together with the bank overdraft, are secured by floating charges over all of the Group's assets. The Group utilises bank bills for financing the operations of the business.

## (b) Financing arrangements

Unrestricted access was available at balance date to the following lines of credit:

ű	GR	GROUP		PARENT	
	<b>2009</b> \$000	<b>2008</b> \$000	<b>2009</b> \$000	<b>2008</b> \$000	
Credit standby arrangements					
Total facilities					
Bank overdrafts	4,224	4,261	-	-	
Commercial bill acceptance facility	93,143	83,285	-	_	
	97,367	87,546	-	_	
Used at balance date					
Bank overdrafts	-	-	-	-	
Commercial bill acceptance facility	60,487	74,247	-	-	
	60,487	74,247	-	_	
Unused at balance date					
Bank overdrafts	4,224	4,261	-	-	
Commercial bill acceptance facility	32,656	9,038	-	_	
	36,880	13,299	-	_	

The bank overdraft facilities and the commercial bill acceptance facility may be drawn at any time and are subject to annual review.

## (c) Interest rate risk exposures

The following table sets out the Group's exposure to interest rate risk, including the contractual repricing dates and the effective weighted average interest rate by maturity periods. Exposures arise predominantly from liabilities bearing variable interest rates as the Group intends to hold fixed rate liabilities to maturity. The carrying amount of commercial bills reflects fair value.

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for the year ended 30 June 2009

	FIXED INTEREST RATE							
2009	Floating interest rate \$000	1 year or less \$000	Over 1 to 2 years \$000	Over 2 to 3 years \$000	Over 3 to 4 years \$000	Over 4 to 5 years \$000	Over 5 years \$000	Total 2009 \$000
Commercial bill acceptance facility	-	15,550	32,693	9,795	-	2,449	-	60,487
Weighted average interest rate	-	7.45%	7.18%	6.83%	-	7.54%	-	

			FIXED INTEREST RATE					
2008	Floating interest rate \$000	1 year or less \$000	Over 1 to 2 years \$000	Over 2 to 3 years \$000	Over 3 to 4 years \$000	Over 4 to 5 years \$000	Over 5 years \$000	<b>Total 2008</b> \$000
Commercial bill acceptance facility	16,387	6,933	14,749	26,094	10,084	-	-	74,247
Weighted average interest rate	8.06%	7.63%	7.47%	7.24%	6.83%	-	-	

	GRO	OUP	PARENT	
NOTE 20 Non-current liabilities - Provisions	<b>2009</b> \$000	<b>2008</b> \$000	<b>2009</b> \$000	<b>2008</b> \$000
Employee benefits - long service leave	1,109	887	-	-
Make good provision	166	-	-	-
	1,275	887	-	-

## (a) Employee benefits - long service leave

The basis used to measure the liability for long service leave is set out in note 18(a).

## (b) Make good provision

The basis used to calculate the make good provision is set out in note 18(c).

## (c) Movements in provisions

Movements in each class of provision during the financial year are set out below:

	benefits	provision	Total
	\$000	\$000	\$000
GROUP - 2009			
Carrying amount at start of year	887	-	887
Additional provisions recognised	245	166	411
Exchange differences	(23)	-	(23)
Carrying amount at end of year	1,109	166	1,275

Employee

Make good

		PARENT	PARENT		
NOTE 21 Contributed equity	<b>2009</b> Shares	<b>2008</b> Shares	<b>2009</b> \$000	<b>2008</b> \$000	
(a) Share capital: Ordinary shares					
- Fully paid (b)	383,053,190	383,053,190	4,141	4,141	
- Treasury stock held for Employee Share Scheme (c)	(584,290)	(584,290)	(291)	(291)	
	382,468,900	382,468,900	3,850	3,850	

## (b) Fully paid ordinary share capital:

DATE	DETAILS	NUMBER OF SHARES	ISSUE PRICE	\$000
1 July 2007	Opening balance	39,308,600	-	14,235
30 August 2007	Shares bought back in prior periods and cancelled during the financial year	(956,876)	\$9.50	(9,106)
30 August 2007	Shares bought back on-market and cancelled	(246,205)	\$9.50	(2,360)
28 September 2007	Employee share scheme issue	17,225	\$10.79	186
28 September 2007	Transfer from treasury stock	(17,225)	\$4.99	(86)
20 November 2007	10 for 1 share issue	342,947,871	-	-
4 April 2008	Exercise of 2002 options	1,000,000	\$0.615	615
27 June 2008	Exercise of 2002 options	1,000,000	\$0.615	615
30 June 2008	Transfer from option reserve	-	-	42
30 June 2008	Balance	383,053,390	-	4,141
1 July 2008	Opening balance	383,053,390	-	4,141
30 June 2009	Balance	383,053,390	-	4,141

## (c) Treasury stock

Treasury shares are shares in Michael Hill International Limited that are held by the Michael Hill Trustee Company Limited for the purpose of issuing shares under the Michael Hill International Employee Share Scheme (see note 27). PARENT PARENT

	PARENI		PARENI	
	2009 Shares	2008 Shares	<b>2009</b> \$000	<b>2008</b> \$000
Balance 1 July	584,290	75,654	291	377
Allocated to employee share ownership plan	-	(17,225)	-	(86)
10 for 1 share issue	-	525,861	-	-
Balance 30 June	584,290	584,290	291	291

for the year ended 30 June 2009

## (d) Ordinary shares

Ordinary shares entitle the holder to participate in dividends and the proceeds on winding up of the company in proportion to the number of and amounts paid on the shares held. On a show of hands every holder of ordinary shares present at a meeting in person or by proxy, is entitled to one vote, and upon a poll each share is entitled to one vote.

## (e) Employee share scheme

Information relating to the Michael Hill International Limited Employee Share Scheme, including details of shares issued under the scheme, is set out in note 27.

## (f) Options

Information relating to the Michael Hill International Limited Employee Option Plan, including details of options issued, exercised and lapsed during the financial year and options outstanding at the end of the financial year, is set out in note 27.

## (g) Share buy-back

On 26 March 2007, Michael Hill International Limited announced an on-market share buyback program in order to optimise the balance sheet structure and gearing ratios, taking advantage of the current strong cash flow of the group. Share purchases could occur from 30 March 2007 and continue for a period not exceeding 12 months.

During April 2007, the company purchased 956,876 ordinary shares on-market. The shares were acquired at an average price of \$9.50 per share. The total cost of \$9,106,000, including \$16,000 of transaction costs, was deducted from ordinary shareholder equity. The shares bought back were cancelled on 30 August 2007.

During August 2007, the company purchased 246,405 ordinary shares on-market. The shares were acquired at an average price of \$9.50 per share. The total cost of \$2,360,000, including \$19,000 of transaction costs, was deducted from ordinary shareholder equity. The shares bought back were cancelled on 30 August 2007.

## (h) Share split

On 22 August 2007, the board resolved that shareholders would receive 9 ordinary shares for every registered share held on 19 November 2007, which constituted a 10 for 1 share split. No payment was required for the issue of shares and a total of 342,947,871 shares were issued.



	GROUP			PARENT	
NOTE 22 Reserves and retained profits	<b>2009</b> \$000	<b>2008</b> \$000	<b>2009</b> \$000	<b>2008</b> \$000	
(a) Reserves					
Share-based payments reserve	400	220	400	220	
Foreign currency translation reserve	4,226	3,966	-	-	
	4,626	4,186	400	220	
Share-based payments reserve					
Balance 1 July	220	38	220	38	
Option expense (note 27(c))	180	224	180	224	
Transfer to share capital (options exercised)	-	(42)	-	(42)	
Balance 30 June	400	220	400	220	
Foreign currency translation reserve					
Balance 1 July	3,966	(687)	-	-	
Currency translation differences arising during the year	260	4,653	-	_	
Balance 30 June	4,226	3,966	-	-	

## (i) Share-based payments reserve

The share-based payments reserve is used to recognise the fair value of options issued but not exercised.

## (ii) Foreign currency translation reserve

Exchange differences arising on translation of the foreign controlled entities are taken to the foreign currency translation reserve, as described in note 1(d). The reserve is recognised in profit and loss when the net investment is disposed of.

	dilooi		1 AILEITI	
	2009	2008	2009	2008
(b) Retained profits	\$000	\$000	\$000	\$000
Balance 1 July	82,965	68,401	11,619	10,581
Net profit for the year	69,533	25,232	319,730	11,706
Dividends	(11,490)	(10,668)	(11,490)	(10,668)
Balance 30 June	141,008	82,965	319,859	11,619

PARENT

GROUP

for the year ended 30 June 2009

		Parent		
NOTE 23 Dividends	<b>2009</b> \$000	<b>2008</b> \$000		
(a) Ordinary shares Final dividend for the year ended 30 June 2008 of 2.0 cents (2007 - 1.6 cents) per fully paid share paid on 13 October 2008 (2007 - 15 October 2007). Dividends are fully imputed based on tax paid at 30%.	7,661	6,096		
Interim dividend for the year ended 30 June 2009 of 1.0 cent (2008 - 1.2 cents) per fully paid share paid on 2 April 2009 (2008 - 1 April 2008). Dividends are fully imputed based on tax paid at 30%.	3,829	4,572		
Total dividends provided for or paid	11,490	10,668		
(b) Dividends not recognised at year end Since year end, the Directors have declared the payment of a final dividend of 1.5 cents per fully paid ordinary share (2008 - 2.0 cents). No imputation credits are attached to the final dividend (2008 - fully imputed based on tax paid at 30%). The aggregate amount of the proposed dividend expected to be paid on 12 October 2009 out of retained profits at 30 June 2009, but not recognised as a liability at year end, is	5,737	7,649		

## (c) Imputed dividends

The dividends are fully imputed. Supplementary dividends of \$331,000 (2008: \$307,000) were paid to shareholders not tax-resident in New Zealand for which the Group received a foreign investor tax credit entitlement.

The final dividend recommended after 30 June 2009 will not be imputed out of existing imputation credits or out of imputation credits arising from the payment of income tax in the year ending 30 June 2009.

	GROUP		PARENT	
	2009	2008	2009	2008
	\$000	\$000	\$000	\$000
Imputation credits available for subsequent financial				
years based on a tax rate of 30% (2008 - 33%)	552	3,346	552	3,346

The above amounts represent the balance of the imputation account as at the end of the financial year, adjusted for:

- (a) imputation credits that will arise from the payment of the amount of the provision for income tax
- (b) imputation debits that will arise from the payment of dividends recognised as a liability at the reporting date, and
- (c) imputation credits that will arise from the receipt of dividends recognised as receivables at the reporting date.

The consolidated amounts include imputation credits that would be available to the parent entity if distributable profits of subsidiaries were paid as dividends.

The impact on the imputation account of the dividend recommended by the directors since year end, but not recognised as a liability at year end, will be a reduction in the imputation account to nil (2008: \$3,767,000).

		GROUP		
NOTE 24 Earnings per share	2009	2008		
<b>5</b> .	Cents	Cents		
(a) Basic earnings per share  Profit attributable to the ordinary equity holders of the company	18.18	6.61		
From altributable to the ordinary equity holders of the company	10.10	0.01		
(b) Diluted earnings per share				
Profit attributable to the ordinary equity holders of the company	18.15	6.60		
· · · · · · · · · · · · · · · · · · ·				
	GROUP			
	2009	2008		
	\$000	\$000		
(c) Reconciliations of earnings used in calculating earnings per share				
Basic earnings per share				
Profit attributable to the ordinary equity holders of the company used in calculating basic earnings per share	69,533	25,232		
Diluted earnings per share				
Profit attributable to the ordinary equity holders of the company used in calculating diluted earnings per share	69,533	25,232		
(d) Weighted average number of shares used as the denominator	GROUP			
	<b>2009</b> Number	<b>2008</b> Number		
Weighted average number of ordinary shares used as the denominator				
in calculating basic earnings per share	382,468,900	381,749,407		
Adjustments for calculation of diluted earnings per share:				
Treasury Stock	584,290	584,290		
Weighted average number of ordinary shares and potential ordinary shares				
used as the denominator in calculating diluted earnings per share	383,053,190	382,333,697		

## (e) Information concerning the classification of securities

## (i) Options

Options granted to employees under the Michael Hill International Limited Employee Option Plan are considered to be potential ordinary shares and have been included in the determination of diluted earnings per share to the extent to which they are dilutive. The options have not been included in the determination of basic earnings per share. Details relating to the options are set out in note 27.

for the year ended 30 June 2009

## (ii) Treasury Stock

Treasury stock held under the Michael Hill International Limited Employee Share Scheme are considered to be potential ordinary shares and have been included in the determination of diluted earnings per share. Treasury stock have not been included in the determination of basic earnings per share. Details relating to treasury stock are set out in note 21.

## (iii) Shares held for cancellation

Shares purchased and held as part of the share buy-back (note 21(g)) are excluded from the calculation of weighted average number of ordinary shares used in the calculation of earnings per share and diluted earnings per share.

## **NOTE 25** Related party transactions

## (a) Directors

The names of persons who were Directors of the company at any time during the financial year are as follows: R M Hill, M R Parsell, L W Peters, G J Gwynne, M R Doyle, A C Hill, E J Hill.

## (b) Key management personnel compensation

Key management personnel compensation for the years ended 30 June 2009 and 2008 is set out below. The key management personnel are all the directors of the company and the five executives with the greatest authority for the strategic direction and management of the company.

	SHORT-TERM BENEFITS	POST-EMPLOYMENT BENEFITS	OTHER LONG- TERM BENEFITS	TERMINATION BENEFITS	SHARE-BASED PAYMENTS	TOTAL
	\$000	\$000	\$000	\$000	\$000	\$000
2009	2,227	133	-	-	156	2,516
2008	3,055	215	-	-	177	3,447

## (c) Other transactions with key management personnel or entities related to them

Information on transactions with key management personnel or entities related to them, other than compensation, are set out below:

#### **Employee Share Scheme**

Key management personnel can subscribe in cash for ordinary shares via the Michael Hill International Limited Employee Share Scheme on the same terms and conditions that applied to other employees. 17,225 shares were issued to employees during the 2008 financial year, of which 4,740 shares were issued to key management personnel. The share numbers quoted are prior to the 10 for 1 share split.

## (d) Subsidiaries

The ultimate parent and controlling entity of the group is Michael Hill International Limited. Interests in subsidiaries are set out in note 26.

		GROUP	P/	RENT
The following transactions occurred with related parties:	<b>2009</b> \$000		<b>2009</b> \$000	<b>2008</b> \$000
Interest revenue				
Subsidiaries	-	-	83	-
			83	
Dividend revenue	'			
Subsidiaries		-	321,910	13,363
		-	321,910	13,363
Payments made on behalf of parent entity				
Director's fees		-	521	523
Other expenses		-	1,989	1,501
		-	2,510	2,024
Other transactions				
Opening balance		-	10,522	11,274
Loans advanced		-	321,993	13,363
Loans repaid		-	(311,323)	(14,115)
Closing balance		-	21,192	10,522

# **NOTE 26** Subsidiaries

The consolidated financial statements incorporate the assets, liabilities and results of the following subsidiaries in accordance with the accounting policy described in note 1(b):

Seven subsidiary companies were formed during the year ended 30 June 2009. No subsidiary companies sold during the year ended 30 June 2009.

	COUNTRY OF CLASS O			HOLDING
	INCORPORATION	SHARES	2009 %	2008 %
Michael Hill Jeweller Limited	New Zealand	Ordinary	100	100
Michael & Company Limited (in liquidation)	New Zealand	Ordinary	100	100
Michael Hill Trustee Company Limited	New Zealand	Ordinary	100	100
Michael Hill Finance (NZ) Limited	New Zealand	Ordinary	100	_
Michael Hill Franchise Holdings Limited	New Zealand	Ordinary	100	_
MHJ (US) Limited	New Zealand	Ordinary	100	_
Michael Hill Jeweller (Australia) Pty Limited	Australia	Ordinary	100	100
Michael Hill (Wholesale) Pty Limited	Australia	Ordinary	100	100
Michael Hill Manufacturing Pty Limited	Australia	Ordinary	100	100
Michael Hill Franchise Pty Ltd	Australia	Ordinary	100	100
Michael Hill Franchise Services Pty Limited	Australia	Ordinary	100	_
Michael Hill Finance (A Limited Partnership)	Australia	-	100	_
Michael Hill Finance Australia Pty Limited	Australia	Ordinary	100	_
Michael Hill Jeweller (Canada) Limited	Canada	Ordinary	100	100
Michael Hill US LLC	United States	Ordinary	100	_

### NOTES TO THE FINANCIAL STATEMENTS cont.

for the year ended 30 June 2009

### **NOTE 27** Share-based payments

#### (a) Employee Option Plan

Options are granted from time to time at the discretion of Directors to senior executives within the group. Motions to issue options to related parties of Michael Hill International Limited are subject to the approval of shareholders at the Annual General Meeting in accordance with the Group's constitution. Options are granted under the plan for no consideration. Options are granted for a six or ten year period.

The six year options are only exercisable in the final three years. 25% of the options granted are exercisable during the fourth year, a further 25% during the fifth year and the remaining options outstanding can be exercised in the final year.

The ten year options are exercisable at any time during the final five years.

Options granted under the plan carry no dividend or voting rights.

When exercisable, each option is convertible into one ordinary share.

The exercise price of the options granted is set at 15% (six year options) or 30% (ten year options) above the weighted average price at which the company's shares are traded on the New Zealand Stock Exchange for the calendar month following the announcement by the Group to the New Zealand Stock Exchange of its annual results.

Set out below are summaries of options granted under the plans:

GRANT DATE	EXPIRY DATE	EXERCISE PRICE	BALANCE AT START OF THE YEAR	GRANTED DURING THE YEAR	EXERCISED DURING THE YEAR	EXPIRED DURING THE YEAR	BALANCE AT END OF THE YEAR	EXERCISABLE AT END OF THE YEAR
			Number	Number	Number	Number	Number	Number
<b>GROUP AND PARENT - 2009</b>								
7 November 2007	30 Sept 2017	\$1.253	4,750,000	-	-	(500,000)	4,250,000	-
Weighted average exercise price			\$1.253	-	-	\$1.253	\$1.253	<u>-</u>
GROUP AND PARENT - 2008								
22 August 2002	30 June 2008	\$0.615	2,000,000	-	(2,000,000)	-	-	-
7 November 2007	30 Sept 2017	\$1.253	-	4,750,000	-	-	4,750,000	-
Total			2,000,000	4,750,000	(2,000,000)	-	4,750,000	
Weighted average exercise price			\$0.615	\$1.253	\$0.615		\$1.253	

All figures above have been adjusted for the 10 for 1 share split.

500,000 options (2008 - nil) were forfeited during the current financial year due to one senior management personnel leaving the company.

No options were granted during the 2009 financial year. Options granted during the 2008 financial year are detailed below.

The weighted average share price at the date of exercise of options exercised during the year ended 30 June 2009 was nil as no options were exercised (2008 - \$0.875).

The weighted average remaining contractual life of share options outstanding at the end of the period was 8.25 years (2008 - 9.25 years).

#### Details of options granted

On the 22nd August 2002, the Directors authorised the issue of 2,000,000 options to two senior management personnel in the Group, including 1,000,000 to Emma Hill in her capacity of General Manager Canada. The issue of options for Emma Hill was subject to the approval of the shareholders at the annual meeting on the 28th November 2002, in accordance with the Company's constitution. The motion to issue options to Emma Hill was passed at the annual meeting. The exercise price of \$0.615 for all 2,000,000 options was set at 15% above the weighted average price of the Company's ordinary shares over the calendar month following the announcement by the Company to the New Zealand Stock Exchange of its consolidated results for the year ended 30 June 2002.

The options may be exercised in the period from 1 July 2005 to 30 June 2008 on the following basis:

- (1) In the period 1 July 2005 to 30 June 2006, the option holder may not exercise more than 25% of the entitlement.
- (2) In the period 1 July 2006 to 30 June 2007, the option holder may exercise the aggregate of 25% of their entitlement and any part of their entitlement not exercised in the previous period, so that not more than 50% of the option holders' entitlement is exercised prior to 30 June 2007.
- (3) In the period 1 July 2007 to 30 June 2008, the option holder may exercise such of their entitlement as has not been previously exercised.

The value of the options was calculated using the Black-Scholes option valuation model and the value of the options at the time of granting was \$42,000. collectively for two option holders.

On the 7th November 2007, the Directors authorised the issue of 4,750,000 options to subscribe for ordinary shares in the Company to six senior management personnel in the Group, including 2,000,000 to Mike Parsell in his capacity of CEO of the Group. The issue of options for Mike Parsell was subject to the approval of the shareholders at the annual meeting on the 8th November 2007, in accordance with the Company's constitution. The motion to issue options to Mike Parsell was passed at the annual meeting. The exercise price of \$1.253 for all 4,750,000 options was set at 30% above the weighted average price of the Company's ordinary shares in the 20 business days following the announcement on 17 August 2007 to the New Zealand Stock Exchange of its consolidated results for the year ended 30 June 2007.

The options may be exercised in the period immediately following the announcement of the Company's annual financial results for the year ending 30 June 2012 through to 30 June 2017.

The value of the options was calculated using the Black-Scholes option valuation model and the value of the options at the time of granting was \$700,000 for the options available to Mike Parsell and \$962,500 collectively for the other five option holders.

The fair value at grant date is independently determined using a Black-Scholes option pricing model that takes into account the exercise price, the term of the option, the vesting and performance criteria, the impact of dilution, the non-tradeable nature of the option, the share price at grant date and expected price volatility of the underlying share, the expected dividend yield and the risk-free interest rate for the term of the option.

The model inputs for options granted during the year ended 30 June 2008 included:

- (a) options are granted for no consideration, have a ten year life, and are exercisable in the period immediately following the announcement of the Company's annual financial results for the year ending 30 June 2012 through to 30 June 2017
- (b) exercise price: \$1.253
- (c) grant date: 7 November 2007
- (d) expiry date: 30 September 2017
- (e) share price at grant date: \$1.035
- (f) expected price volatility of the company's shares: 20%
- (g) expected dividend yield: 4.5%
- (h) risk-free interest rate: 6.35%

The expected price volatility is based on the historic volatility (based on the remaining life of the options), adjusted for any expected changes to future volatility due to publicly available information.

# NOTES TO THE FINANCIAL STATEMENTS cont.

for the year ended 30 June 2009

#### (b) Employee share scheme

The Michael Hill International Limited Employee Share Scheme was established by Michael Hill International Limited in 2001 to assist employees to become shareholders of the Company. Employees are able to purchase shares in the Company at a 10% discount to the average market price over the two weeks prior to the invitation to purchase. The shares will be held by a Trustee for a one year period during which time any dividends derived will be paid to the employee.

GROUP

PARENT

	2009	2008	2009	2008	
	Number	Number	Number	Number	
The plan held the following ordinary shares at the end of the year:					
Shares issued to participating employees (fully paid)	172,250	172,250	172,250	172,250	
Not yet allocated to employees	584,290	584,290	584,290	584,290	
	756,540	756,540	756,540	756,540	
		756,540	,	,	

All figures above have been adjusted for the 10 for 1 share split.

During the year, nil (2008 - 172,250) shares were issued to the Michael Hill Employee Share Ownership Plan at an average price of nil (2008 - \$0.865 per share).

Michael Hill International Limited acquired no shares through on-market purchases on the New Zealand Stock Exchange during the year that related to the employee share scheme.

### (c) Expenses arising from share-based payment transactions

Total expenses arising from share-based payment transactions recognised during the period as part of employee benefits expense were as follows:

	GRO	UP	PARENT	
	2009	2008	2009	2008
	\$000	\$000	\$000	\$000
Options issued under employee option plan	180	224	180	224
Shares issued under employee share scheme	-	37	-	37
	180	261	180	261

# NOTE 28 Reconciliation of profit after income tax to net cash inflow from operating activities

	GROUP		PARENT	
	<b>2009</b> \$000	<b>2008</b> \$000	<b>2009</b> \$000	<b>2008</b> \$000
Profit for the year	69,533	25,232	319,730	11,706
Depreciation	9,401	8,057	20	19
Amortisation	432	517	-	-
Non-cash employee benefits expense - share-based payments	180	261	180	261
Other non-cash expenses	56	-	-	_
Net loss on sale of non-current assets	71	50	-	_
Deferred taxation	(53,514)	116	(3)	(2)
Net exchange differences	(399)	9,012	132	13
Decrease / (increase) in trade and other receivables	897	(1,749)	-	_
Decrease / (increase) in inventories	24,603	(42,116)	-	-
(Increase) / decrease in current tax receivables	(3,045)	1,503	(974)	(1,083)
(Decrease) / increase in trade and other payables	(859)	6,535	(1)	3
Increase in provisions	287	345	-	-
Net cash inflow from operating activities	47,643	7,763	319,084	10,917

### **NOTE 29** Commitments

#### Operating leases

The Group leases all shops and in addition, various offices and warehouses under non-cancellable operating leases expiring within various periods of up to fifteen years. The leases have varying terms, escalation clauses and renewal rights. On renewal, the terms of the leases are renegotiated. The Group also leases various plant and machinery under cancellable operating leases. The Group is required to give six months notice for termination of these leases.

	GF	GROUP		PARENT	
	<b>2009</b> \$000	<b>2008</b> \$000	<b>2009</b> \$000	<b>2008</b> \$000	
Commitments for minimum lease payments in relation to					
non-cancellable operating leases are payable as follows:					
Within one year	32,056	29,348	-	-	
Later than one year but not later than five years	72,133	68,131	-	-	
Later than five years	11,453	9,899	-	-	
	115,642	107,378	-	-	



### SHARE PRICE PERFORMANCE

			HIGH		LOW	as at	30/6/09
PRICES FOR SHARES TRADED DURING THE YEAR			\$ 0.95		\$ 0.45		\$ 0.60
	2009	2008	2007	2006	2005	2004	2003
SEVEN YEAR COMPARATIVE REVIEW OF SHARE PRICES AS AT 30 JUNE	\$0.60	\$0.72	\$1.01	\$0.76	\$0.76	\$0.60	\$0.46

Note: a 10 for 1 share split occurred on 19 November 2007. The previous years have been adjusted for comparative purposes.

# SHAREHOLDER INFORMATION

Information specifically for investors and shareholders is featured on our website, www.michaelhill.com

It includes our latest share and historical share prices over the last six years. It also includes any announcements and powerpoint presentations made to Analysts and the Press at the time of the release of our half year and annual financial results to the New Zealand Stock Exchange each year. A copy of the Company's Constitution, minutes of the last Annual Meeting, and the Company's Insider Trading Policy are also available on the website.

Any shareholders with queries relating to their shareholding or dividend payments etc., should direct their enquiries to

Computershare Investor Services Limited Private Bag 92119 Auckland 1020 Phone 09 488 8777

## FINANCIAL CALENDAR

#### **ANNUAL MEETING**

Friday 6th November 2009 at 10.30 am Ellerslie Events Centre Great Northern Room 80-100 Ascot Avenue

Greenlane

Auckland

#### **DIVIDENDS PAYABLE**

Final - October Interim - April

#### FINANCIAL RESULTS ANNOUNCED

Half year - February Annual - August

# ANALYSIS OF SHAREHOLDING

### TWENTY LARGEST SHAREHOLDERS AS AT 31 JULY 2009

	ORDINARY SHARES	% OF SHARES
R.M. Hill, A.C. Hill, R.M.J. Urlich (as trustees)	98,059,900	25.60
D.W. Hewitt, R.M.J. Urlich (as trustees)	80,916,220	21.12
TEA Custodians Ltd	20,349,478	5.31
Bond St Custodians Limited	14,960,400	3.91
Accident Compensation Corporation	11,077,609	2.89
NZ Superannuation Fund Nominees Ltd	10,315,031	2.69
Peters MacGregor Investments Limited	7,444,600	1.94
Peters MacGregor PTY Limited	7,367,000	1.92
HSBC Nominees (NZ) Limited	6,644,992	1.73
Peters Macgregor Holdings Pty Limited	4,633,000	1.21
M.R. Parsell	4,459,890	1.16
GMS Group Nominees Pty Ltd	3,810,000	0.99
National Nominees NZ Limited	3,614,372	0.94
R.L. Parsell	3,560,250	0.93
R.M. Hill, A.C. Hill, R.M.J. Urlich (as trustees)	3,456,900	0.90
NZ Guardian Trust Investment Nominees Ltd	2,583,700	0.67
Double Dragon Superannuation Pty Limited	2,370,000	0.62
Citibank Nominees (New Zealand) Limited	2,037,966	0.53
W.K. Butler, C.A. Butler, R.M J.Urlich	1,823,640	0.48
ANZ Nominees Limited	1,766,300	0.46
Total	291,251,248	76.00

### SHAREHOLDING BY RANGE OF SHARES AS AT 31 JULY 2009

	NO. OF HOLDERS	% OF HOLDERS	NO. OF SHARES
1 - 9,999	1,686	46.8	6,666,347
10,000 - 49,999	1,559	43.3	29,753,365
50,000 - 99,999	205	5.7	12,937,168
100,000 & over	153	4.2	333,696,310
Total	3,603	100%	383,053,190

#### SUBSTANTIAL SECURITY HOLDERS

The following shareholders hold 5% or more of the issued capital of the Company and have filed notices with the Company under the Securities Amendment Act 1988 that they are substantial security holders in the Company.

	NO. OF ORDINARY SHAR
R.M. Hill, A.C. Hill, R.M.J. Urlich (as trustees)	98,059,9
D.W. Hewitt, R.M.J. Urlich (as trustees)	80,916,2
Leslie Wayne Peters	47,080,5
Fisher Funds Management Limited	20,878,5

Total number of issued voting securities of the Company as at 31 July 2009 is 382,468,900.

An additional 584,290 shares are held as Treasury stock for the Company's Staff share purchase scheme.

#### **DIRECTORS & ASSOCIATED INTERESTS' SHARE HOLDINGS**

The table below sets out the relevant interests in equity securities of Directors and Associated Persons of Directors at 30 June 2009, in terms of Listing Rule 10.5.3 of the New Zealand Exchange Listing Rules.

	RELEVANT INTEREST OF DIRECTOR	RELEVANT INTEREST OF ASSOCIATED PERSON
R.M. Hill & A.C. Hill	182,433,020	321,150
M.R. Parsell	4,459,890	3,700,400
G.J. Gwynne	1,472,000	
L.W. Peters	47,080,500*	_
M.R. Doyle		3,500,000**
E.J. Hill	1,524,750	

<sup>\*</sup> includes 35,080,500 ordinary shares held by clients under management.

<sup>\*\*</sup> includes 2,500,000 ordinary shares held under management for others.



# **CORPORATE DIRECTORY**

#### **DIRECTORS SOLICITORS** Analytical information 16 Imputation credit account 68 R.M. Hill, C.N.Z.M (Chairman) Kensington Swan 36 Audit independence policy 26 Income statements M.R. Parsell (Chief Executive Officer) PO Box 10246 Audit report 34 Independent directors 22 G.J. Gwynne Wellington Audit subcommittee Interest cover 17 22 L.W. Peters M.B.A., FFin. New Zealand M.R. Doyle Balance sheets 39 Kev facts **AUDITORS** A.C. Hill Dip F.A. PricewaterhouseCoopers Board committees 22 Mission statement E.J. Hill B.Com., M.B.A. Riverside Centre Board member profiles 30 Net debt 123 Eagle Street **COMPANY SECRETARY** Board membership 21 Nominations subcommittee 23 Brisbane, QLD W.K. Butler B.Com., E.C.I.S. Cash flow statements 40 Notes to the financials 41 Australia CEO's review 10 **Options** 24 **REGISTERED OFFICE BANKERS** The Offices of Kensington Swan Changes in equity 37 Performance highlights ANZ Banking Group (New Zealand) Level 9 Limited Chairman's review 8 Remuneration subcommittee 23 89 The Terrace Australia and New Zealand Banking Code of ethics 28 Return on funds 17 Wellington **Group Limited** 27 Communications Risk management (All communications to Bank of America N.A. with shareholders 24 GPO Box 2922, Brisbane, Australia) Segment results 38 Bank of Montreal Community support 19 Share price performance 77 WEBSITE **CORPORATE HEAD OFFICE** Company profile 2 www.michaelhill.com Share purchase sheme 24 Metroplex on Gateway Conflict of interest 29 7 Smallwood Place Share trading by directors 23 **EMAIL** Murarrie, Qld 4172 Continuous disclosure 24 inquiry@michaelhill.com.au Shareholder information 77 GPO Box 2922 Corporate governance 21 Statistics 16 Brisbane QLD 4001, Australia Directors fees 23 Statutory report 31 Telephone 617 3399 0200 Directors' shareholdings 79 Fax 617 3399 0270 Substantial security holders 79 Directors' meetings 22 SHARE REGISTRAR Trend statement 16 Dividends 9 Computershare Investor Services Values Limited Exchange rates 17 Level 2, 159 Hurstmere Rd 77 Financial calendar Takapuna Financial review 14

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North Shore City

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